

**SUNY Institute of Technology**  
**BBA degree in BUSINESS**  
to  
**Herkimer County Community College**  
**AAS degree in BUSINESS: ACCOUNTING**

<b>ARTS and SCIENCES COURSES</b>	<b>Course No.</b>	<b>Transfer</b>	<b>Req'd</b>
<b>Natural science (6-8)</b>			
Lab Science		0	4
Other Science	Science Elective:	3	0
	GEN ED SCI (S3)		
<b>Math, Statistics (6-8)</b>			
Statistics	Math Elective:	3	0
Mathematics - MAT 112 or equivalent	MA 127 (S2)	0	4
Upper Division Communications - COM 308/COM 306 (4)		0	4
Written Communication - ENG 101 (4)	Social Science Elective:	3	0
Behavioral Science (3-4)	EN 111 (S1)	3	0
Computer Applications (3-4)	PSY/SOC (S4)	3	0
Humanities	IS 115 (S1)	3	0
Choose 1 course from list of 5 options: (3-4)	EN 112 (S2)	3	0
American History		0	4
Western Civilization		0	0
Other World Civilizations		0	0
Arts		0	0
Foreign Language		0	0
Microeconomics (ECO 110 or equivalent)		0	4
Macroeconomics (ECO 112 or equivalent)	SS 185(S3)	3	0
Arts/Science Elective		0	19

<b>BUSINESS CORE COURSES</b>	<b>SUNY IT Course No.</b>	<b>Course No.</b>	<b>Transfer</b>	<b>Req'd</b>
Financial Accounting	ACC 201	BU 114 (S1)	4	0
Managerial Accounting	ACC 205	BU 215 (S4)	3	0
Introduction to Business	BUS 101	BU 111 (S1)	3	0
Business Law	BUS 105	BU 121 (S2)	3	0
Finance Principles	FIN 302	BU 265 (S4)	3	0
Marketing Principles	MKT 301	BU 141 (S2)	3	0
Organizational Behavior	MGT 307		0	4
Human Resource Management	MGT 318		0	4
Issues in Business/Society	BUS 451		0	4
Management Science	MGS 411		0	4
Management Policy	BUS 485		0	4
Business/Mgt Electives	BU 216 (S3)    BU 214/4(S3)    BU 115 (S2)		17	4
	BU 217 (S3)    BUSELEC (S4)    IS 111 (S1)			
<b>UNRESTRICTED ELECTIVES</b>	Course    cr    Course    cr    Course    cr    Course    cr		3	1
	FS100 (S1)    1    PE (S1,4)    2			

<b>Summary of Transfer Hours:</b>	<b>Required:</b>	<b>Transfer</b>	<b>To Go:</b>
<b>General Education Requirements</b>	60	21	39
<b>Concentration Requirements</b>	60	36	24
<b>General Electives</b>	4	3	1
<b>TOTAL</b>	124	60	64

**Please Note:**  
\* (S#) indicates the semester at HCCC that the course will be taken.  
\* A Maximum of 64 credit hours can be transferred from the lower division if applicable to your program.

**Evaluator: Orilio/Raab**

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**ARTS and SCIENCES COURSES**

**Natural science (6-8)**

		<b>Course No.</b>	<b>Transfer</b>	<b>Req'd</b>
Lab Science			0	4
Other Science	Science Elective:	SCI ELEC (S3)	3	0
<b>Math, Statistics (6-8)</b>				
Statistics	Math Elective:	MA 127 (S2)	3	0
Mathematics - MAT 112 or equivalent			0	4
Upper Division Communications - COM 308/COM 306 (4)			0	4
Written Communication - ENG 101 (4)		EN 111 (S1)	3	0
Behavioral Science (3-4)	Social Science Elective:	PSY/SOC (S4)	3	0
Computer Applications (3-4)		IS 115 (S1)	3	0
Humanities		EN 112 (S2)	3	0
American History			0	4
Western Civilization			0	4
Other World Civilizations			0	4
Arts			0	4
Foreign Language			0	4
Microeconomics (ECO 110 or equivalent)			0	4
Macroeconomics (ECO 112 or equivalent)		SS 185 (S3)	3	0
Arts/Science Elective			0	7

**BUSINESS CORE COURSES**

	<b>SUNY IT Course No.</b>	<b>Course No.</b>	<b>Transfer</b>	<b>Req'd</b>
Financial Accounting	ACC 201	BU 114 (S1)	4	0
Managerial Accounting	ACC 205	BU 215 (S4)	3	0
Introduction to Business	BUS 101	BU 111 (S1)	3	0
Business Law	BUS 105	BU 121 (S2)	3	0
Finance Principles	FIN 302	BU 265 (S4)	3	0
Marketing Principles	MKT 301	BU 141 (S2)	3	0
Organizational Behavior	MGT 307		0	4
Human Resource Management	MGT 318		0	4
Issues in Business/Society	BUS 451		0	4
Management Science	MGS 411		0	4
Management Policy	BUS 485		0	4
Business/Mgt Electives			9	0

<b>UNRESTRICTED ELECTIVES</b>	Course	cr	Course	cr	Course	cr	Course	cr	<b>Transfer</b>	<b>Req'd</b>
	BU217(S3)	3	BUELE (S4)	3	BU216(S3)	1	PE (S1&4)	2	11	1
					IS111(S1)	1	FS100(S1)	1		

<b>Summary of Transfer Hours:</b>	<b>Required:</b>	<b>Transfer</b>	<b>To Go:</b>
<b>General Education Requirements</b>	64	21	43
<b>Concentration Requirements</b>	48	28	20
<b>General Electives</b>	12	11	1
<b>TOTAL</b>	124	60	64

**Please Note:**

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**Evaluator: Orilio/Raab**