

**SUNY Institute of Technology  
BBA degree in BUSINESS**

to

**Herkimer County Community College  
AAS degree in  
BUSINESS: MARKETING**

**ARTS and SCIENCES COURSES**

**Natural science (6-8)**

Lab Science

Other Science

**Math, Statistics (6-8)**

Statistics

Mathematics - MAT 112 or equivalent

Upper Division Communications - COM 308/COM 306 (4)

Written Communication - ENG 101 (4)

Behavioral Science (3-4)

Computer Applications (3-4)

Humanities

American History

Choose 1 course from list of 4 options: (3-4)

Western Civilization

Other World Civilizations

Arts

Foreign Language

Microeconomics (ECO 110 or equivalent)

Macroeconomics (ECO 112 or equivalent)

Arts/Science Elective

**Course No.**

**Transfer**

**Req'd**

Science Elective:

GEN ED SCI (S1)

MA 127 (S3)

Social Science Elective:

PSY/SOC (S2)

Info. Science Elective:

IS 115 (S1)

Liberal Arts Elective:

AMER HIST (S2)

Social Science Elective:

SS 186 (S4)

SS 185(S3)

IS 111 (S1)

**BUSINESS CORE COURSES**

**SUNY IT Course No.**

**Course No.**

Financial Accounting

ACC 201

BU 114 (S1)

Managerial Accounting

ACC 205

Introduction to Business

BUS 101

BU 111 (S1)

Business Law

BUS 105

Business Elective:

BU 121 (S4)

Finance Principles

FIN 302

Marketing Principles

MKT 301

BU 141 (S2)

Organizational Behavior

MGT 307

Human Resource Management

MGT 318

Issues in Business/Society

BUS 451

Management Science

MGS 411

Management Policy

BUS 485

Business/Mgt Electives

BU 232 (S3)

BU 115 (S2)

BU 142 (S3)

BU 225 (S3)

BU 112 (S4)

BU 143 (S4)

BU 245 (S4)

Course

cr

Course

cr

Course

cr

Course

cr

**UNRESTRICTED ELECTIVES**

FS100 (S1)

1

PE (S2)

1

2

0

**Summary of Transfer Hours:**

**General Education Requirements**

**Required:**

**Transfer**

**To Go:**

**Concentration Requirements**

**General Electives**

**TOTAL**

**60**

**28**

**32**

**60**

**34**

**28**

**4**

**2**

**0**

**124**

**64**

**60**

**Please Note:**

\* (S#) indicates the semester at HCCC that the course will be taken.

\* A Maximum of 64 credit hours can be transferred from the lower division if applicable to your program.

**Evaluator: Orilio/Raab**

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<b>ARTS and SCIENCES COURSES</b>		<b>Course No.</b>	<b>Transfer</b>	<b>Req'd</b>		
<b>Natural science (6-8)</b>						
Lab Science			0	4		
Other Science	Science Elective:	GEN ED SCI (S1)	3	0		
<b>Math, Statistics (6-8)</b>						
Statistics		MA 127 (S3)	3	0		
Mathematics - MAT 112 or equivalent			0	4		
Upper Division Communications - COM 308/COM 306 (4)			0	4		
Written Communication - ENG 101 (4)		EN 111 (S1)	3	0		
Behavioral Science (3-4)	Social Science Elective:	PSY/SOC (S2)	3	0		
Computer Applications (3-4)	Information Science Elective:	IS 115 (S1)	3	0		
Humanities		EN 112 (S2)	3	0		
American History	Liberal Arts Elective:	AMER HIST (S2)	3	0		
Western Civilization			0	4		
Other World Civilizations			0	4		
Arts			0	4		
Foreign Language			0	4		
Microeconomics (ECO 110 or equivalent)	Social Science Elective:	SS 186 (S4)	3	0		
Macroeconomics (ECO 112 or equivalent)		SS 185 (S3)	3	0		
Arts/Science Elective		IS 111 (S1)	1	8		
<b>BUSINESS CORE COURSES</b>						
	<b>SUNY IT Course No.</b>	<b>Course No.</b>				
Financial Accounting	ACC 201	BU 114 (S1)	4	0		
Managerial Accounting	ACC 205		0	4		
Introduction to Business	BUS 101	BU 111 (S1)	3	0		
Business Law	BUS 105	BU 121 (S4)	3	0		
Finance Principles	FIN 302		0	4		
Marketing Principles	MKT 301	BU 141 (S2)	3	0		
Organizational Behavior	MGT 307		0	4		
Human Resource Management	MGT 318		0	4		
Issues in Business/Society	BUS 451		0	4		
Management Science	MGS 411		0	4		
Management Policy	BUS 485		0	4		
Business/Mgt Electives	BU 225 (S3)    BU142(S3)    BU115(S2)		7	0		
	Course    cr    Course    cr    Course    cr    Course    cr					
<b>UNRESTRICTED ELECTIVES</b>	BU 232 (S3)    3	BU 112 (S4)    3	BU 143 (S4)    3	BU 245 (S4)    3	12	0

<b>Summary of Transfer Hours:</b>	<b>Required:</b>	<b>Transfer</b>	<b>To Go:</b>
<b>General Education Requirements</b>	<b>64</b>	<b>28</b>	<b>36</b>
<b>Concentration Requirements</b>	<b>48</b>	<b>20</b>	<b>28</b>
<b>General Electives</b>	<b>12</b>	<b>12</b>	<b>0</b>
<b>TOTAL</b>	<b>124</b>	<b>60</b>	<b>64</b>

**Please Note:**  
 \* (S#) indicates the semester at HCCC that the course will be taken.  
 \* A Maximum of 64 credit hours can be transferred from the lower division if applicable to your program.  
 \* Successful completion of coursework in progress is required to guarantee admissions.

**Evaluator: Orilio/Raab**