

**SUNY Institute of Technology  
BS degree in BUSINESS**

to

**Herkimer County Community College  
AAS degree in  
BUSINESS: SMALL BUSINESS MANAGEMENT**

<b>ARTS and SCIENCES COURSES</b>		<b>Course No.</b>	<b>Transfer</b>	<b>Req'd</b>
<b>Natural science (6-8)</b>				
Lab Science			0	4
Other Science	Science Elective:	GEN ED SCI (S1)	3	0
<b>Math, Statistics (6-8)</b>				
Statistics	Math Elective:	MA 127 (S1)	3	0
Mathematics - MAT 112 or equivalent			0	4
Upper Division Communications - COM 308/COM 306 (4)			0	4
Written Communication - ENG 101 (4)		EN 111 (S1)	3	0
Behavioral Science (3-4)	Social Science Elective:	PSY/SOC (S2)	3	0
Computer Applications (3-4)		IS 115 (S3)	3	0
Humanities		EN 112 (S2)	3	0
American History			0	4
Western Civilization			0	4
Other World Civilizations			0	4
Arts		HU 146 (S4)	3	0
Foreign Language			0	4
Microeconomics (ECO 110 or equivalent)			0	4
Macroeconomics (ECO 112 or equivalent)		SS 185 (S3)	3	0
Arts/Science Elective			0	8
<b>BUSINESS CORE COURSES</b>	<b>SUNY IT Course No.</b>	<b>Course No.</b>		
Financial Accounting	ACC 201	BU 114 (S1)	4	0
Managerial Accounting	ACC 205		0	4
Introduction to Business	BUS 101	BU 111 (S1)	3	0
Business Law	BUS 105	BU 121 (S2)	3	0
Finance Principles	FIN 302		0	4
Marketing Principles	MKT 301	BU 141 (S2)	3	0
Organizational Behavior	MGT 307		0	4
Human Resource Management	MGT 318	BU 251 (S3)	3	0
Issues in Business/Society	BUS 451		0	4
Management Science	MGS 411		0	4
Management Policy	BUS 485		0	4
Business/Mgt Electives		BU 232 (S3) BU 142 (S3) BU 115 (S2)	8	0
<b>UNRESTRICTED ELECTIVES</b>	Course cr	Course cr	Course cr	Course cr
	BU 238 (S4) 3	BU 239 (S4) 3	BUELE (S4) 6	
				12
				0

<b>Summary of Transfer Hours:</b>	<b>Required:</b>	<b>Transfer</b>	<b>To Go:</b>
<b>General Education Requirements</b>	64	24	40
<b>Concentration Requirements</b>	48	24	24
<b>General Electives</b>	12	12	0
<b>TOTAL</b>	124	60	64

**Please Note:**  
 \* (S#) indicates the semester at HCCC that the course will be taken.  
 \* A Maximum of 64 credit hours can be transferred from the lower division if applicable to your program.

**Evaluator: Orilio/Raab**

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**ARTS and SCIENCES COURSES**

	Course No.	Transfer	Req'd
<b>Natural science (6-8)</b>			
Lab Science		0	4
Other Science	Science Elective: GEN ED SCI (S1)	3	0
<b>Math, Statistics (6-8)</b>			
Statistics	Math Elective: MA 127 (S1)	3	0
Mathematics - MAT 112 or equivalent		0	4
Upper Division Communications - COM 308/COM 306 (4)		0	4
Written Communication - ENG 101 (4)		0	4
Behavioral Science (3-4)	Social Science Elective: EN 111 (S1)	3	0
Computer Applications (3-4)	PSY/SOC (S2)	3	0
Humanities	IS 115 (S3)	3	0
Arts	EN 112 (S2)	3	0
Choose 1 course from list of 4 options: (3-4)	HU 146 (S4)	3	0
Western Civilization		0	4
Other World Civilizations		0	0
American History		0	0
Foreign Language		0	0
Microeconomics (ECO 110 or equivalent)		0	4
Macroeconomics (ECO 112 or equivalent)	SS 185(S3)	3	0
Arts/Science Elective		0	16

**BUSINESS CORE COURSES**

	SUNY IT Course No.	Course No.	Transfer	Req'd
Financial Accounting	ACC 201	BU 114 (S1)	4	0
Managerial Accounting	ACC 205		0	4
Introduction to Business	BUS 101	BU 111 (S1)	3	0
Business Law	BUS 105	BU 121 (S2)	3	0
Finance Principles	FIN 302		0	4
Marketing Principles	MKT 301	BU 141 (S2)	3	0
Organizational Behavior	MGT 307		0	4
Human Resource Management	MGT 318	BU 251 (S3)	3	0
Issues in Business/Society	BUS 451		0	4
Management Science	MGS 411		0	4
Management Policy	BUS 485		0	4
Business/Mgt Electives	BU 115 (S2) BU 142 (S3) BU 232 (S3)		20	0
	BUSELEC(S4) BU 239 (S4) BU 238 (S4) BUSELEC(S4)			
<b>UNRESTRICTED ELECTIVES</b>	Course cr Course cr Course cr Course cr		4	0
	FS100 (S1) 1 PE (S3,4) 2 IS 111 (S2) 1			

**Summary of Transfer Hours:**

	Required:	Transfer	To Go:
General Education Requirements	60	24	36
Concentration Requirements	60	36	24
General Electives	4	4	0
<b>TOTAL</b>	<b>124</b>	<b>64</b>	<b>60</b>

**Please Note:**

\* (S#) indicates the semester at HCCC that the course will be taken.

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