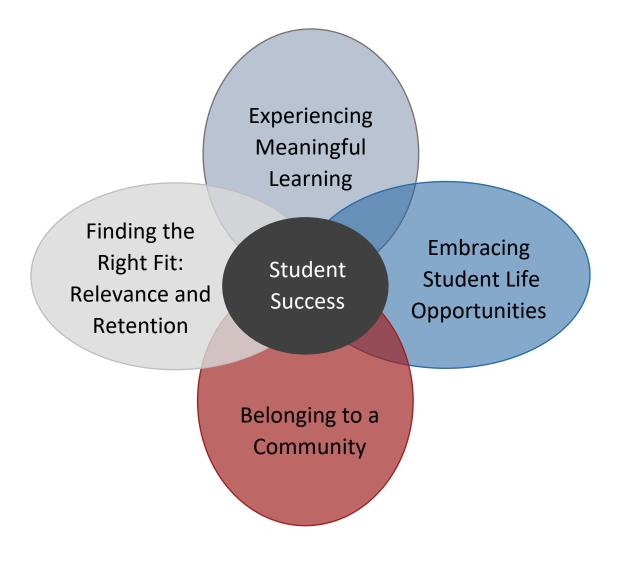


Student Success Plan – 2018-2021



Academic and Student Affairs Committee

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I. Introduction:

Results from the National Survey of Student Engagement has found that institutions who ranked above average in the areas of academic challenge, collaborative learning, faculty student interaction, rewarding educational experiences, supportive campus environments and higher than average graduation rates had two things in common: 1) a strong commitment to student success supported and exhibited by campus leadership and 2) a strong partnership between Student Services and Academic Affairs. The areas need to serve on committees together, they must work jointly on task forces focused on ensuring student progress and success, they should co-teach, share information on student needs and de-mographics, set up seamless referral networks and look for ways to work with students outside the classroom.

The Herkimer County Community College Student Success plan is a collaborative effort of staff members of the Academic Affairs and Student Affairs units of the Executive Council under the umbrella of the Academic and Student Affairs (ASA) Committee. The ASA Committee identified four areas of student success, all aligned with the College's Strategic Plan:

- Experiencing Meaningful Learning
- Finding the Right Fit: Relevance and Retention
- Embracing Student Life Opportunities
- Belonging to a Community

The four elements of our student success planning are holistic in nature and encompass both academic and social/emotional aspects of the student experience. The plan is intended to achieve overall success objectives shared by our students, including persistence to the subsequent semester, retention to the following academic year and ultimately, degree completion.

The Academic Affairs Units report to the Provost and includes the following Offices/positions:

Associate Dean of Academic Affairs (Business, Health, Science and Technology)

- Technical Assistants (2)
- Clerical Support
- Faculty (22)

Associate Dean of Academic Affairs (Humanities and Social Science)

- Technical Assistant
- Coordinator of International Programming
- Technical Assistant International Programs
- Faculty (23)

Associate Dean of Academic Affairs (Services)

- Technical Assistant Internet Academy
- Coordinator Internet Academy
- Instructional Designer Internet Academy
- Technical Assistant Community Education (2)

Academic Support Center

- Director
- Tutoring Staff (1 full-time, part-time (varies))
- Services for Student with Disabilities Coordinator
- Academic Coaches (1 full-time, 2 part-time)
- Testing Services Manager for Second Language Students (1 part-time)
- Technical Assistant
- Student Athlete Specialist

Assessment and Institutional Effectiveness Office

- Assistant Dean of Academic Affairs
- Research Assistant

Library Services

- Librarian (2)
- Director
- Clerical Support (2)

Registrar

- Registrar
- Assistant Registrar
- Clerical Support (2)

Advisement Center

- Director
- Advisement Specialists (2)
- Clerical Support

Adjunct Office

- College Now Specialist
- Clerical Support
- Adjunct Faculty (varies)

The Student Affairs Units report to the Dean of Students and includes the following Offices/positions:

Athletics

- Director
- Assistant Director
- Staff Assistant
- Athletic Trainer
- Athletics Coordinator
- Head Coaches (12)
- Assistant Coaches (varies)
- Technical Assistants (3 full-time, part-time (varies))

Housing/Residential Life

- Director
- Assistant Director of Operations
- Area Coordinators

Financial Aid

- Director
- Senior Financial Aid Assistant
- Financial Aid Assistants (2)

- Clerical Support
- Safety
- Director
- Assistant Director
- Officers (9 full-time)-(8-12month, 1-10 month)
- Officers (Part-time (varies))
- Student Leadership and Involvement
 - Director
 - Assistant Director
- Counseling (Personal and Career)
 - Career Counseling
 - Full-time Counselor (10 month)
 - 2 Part-time Employment Coaches (10 month)
 - Personal Counseling
 - Full-time Counselor (10 month)
 - Full-time Prevention Services Coordinator (11 month)
 - Full-time College Prevention Coordinator (12 month, grant funded)
 - Part-time Counselor (10 month)
 - Part-time Psychologist (9 month)
- Child Care (through end of Spring 2019 semester)
 - Director
 - Assistant Director
 - Technical Assistants (Full-time)
 - Technical Assistants (Part-time)

II. The Planning Process:

The planning process began in September 2016 under the leadership of the committee chair, John Lasher, Registrar. In September 2018, Marjorie Moore, Director of Academic Support Center was added to the leadership as co-chairperson. Membership on the Academic and Student Affairs committee has changed throughout the planning period (see Section III, page 17). The full committee met periodically, and subcommittees were formed to concentrate on the area of the success that they have the most familiarity.

The Academic and Student Affairs committee reviewed and, with the approval of the College President, adopted the SWOT analysis completed by the Enrollment Management and Marketing committee as a guiding influence for the Student Success plan. The SWOT analysis results are as follows:

SWOT Analysis (Source; Craig, E., Moore, M. and Ruffing, R., Enrollment Management and Marketing Plan 2017-2020, Herkimer County Community College, 35pgs, 2017) :

Strengths (in no particular order):

- Quality degree programs
- Small classes, small campus
- Supportive campus environment (friendly)
- Student-focused

- Affordable cost
- Graduation/transfer rates
- Athletics
- Student diversity
- Successful students & alumni
- Placement of advertising and promotion (multi-media and social media)
- Rebranding outside of our local community
- Connections magazine
- Mobile-friendly website
- Positive word of mouth

Opportunities:

- Social media
- Relationship with Open SUNY
- Potential growth in region (i.e. Nano)
- "Rebranding" our culture (positive attitude)
- New leadership
- Rebranding the college locally
- Partnerships with other colleges and community organizations
- College Now
- Foundation scholarships
- No limit for Internet Academy enrollment (currently 850 online-only students, could increase to 1100 without adding support staff/server space)

Challenges:

- Lack of new programs (most programs are in the maturity or decline phases of the product life cycle; need programs in the introduction and growth stages)
- Lack of communication plan throughout the funnel
- Poor internal communication (between departments)
- Budget constraints
- Low staffing levels (-22% over 4 years in FT; -17% in PT)
- Low faculty/staff morale
- Aging facilities
- Resistance to change
- Not enough housing
- Disjointed effort with community and business outreach (coordinating and communicating)
- Master schedule and calendar issues (Tuesday is a Monday)
- Lack of employee diversity
- Departments not updating web content
- Negative word of mouth

Threats:

- Social media-potential for negative info to go viral
- Skills gap --disconnect between what employers need and what students want (i.e. Quality Assurance)
- Competition
- Lack of external funding

- Demographics (reduction in number of high school graduates)
- Governmental policies and requirements (including SUNY)
- Town and gown relationships, attitudes, image and economics

The results of the SWOT analysis conducted by the Retention Committee (12/11/15 and 1/22/16) are as follows:

Funnel Stage	Strength	Weakness	Opportunity	Threat	All
Funnel Stage Pre-enrollment	Strength -Reputation (Awards, Marketing) -Community Outreach -Instant Ad- mits -College Now -Col- lege/H.S. Fairs – Art shows, Sci- ence, Compe- titions, etc. -Athletic re- cruitment -Electronic forms -prospecting	Weakness -Not enough guidance -Inconsistent leadership in Admissions -Prospecting -Unclear re- cruitment plan con- veyed -Unclear com- munication plan	Opportunity -Enroll- ment/career counseling -Transfer paths counsel- ing -let students know what to expect -Financial aid counseling -College offers transfer apps (college visits) -Training for recruiters and others on the best methods for communi- cating the as- sets that Her- kimer College has to offer students -Use of Stu- dent Ambassa- dors as peer recruiters	Threat -Can students af- ford? -Declining gradua- tion rates/greater competition for smaller pool of stu- dents -Accurate and con- sistent information about the campus	All -Poor interpersonal rela- tionships in offices threaten enrollment -Lack motivational in- formation on students at each stage (threat) -Student and staff diver- sity -Event scheduling con- flicts with other events (threat) -Multiple events could be simultaneously scheduled to comple- ment one another and to increase engagement (opportunity) -Knowledge of the fac- ulty in their fields (strength) -SUNY transfer paths(strength) -Relationship between faculty and their stu- dent majors (strength) -Open SUNY(threat) -Increased competition with other colleges es- pecially for popular ma- jors (threat) -Campus environ- ment/safety – gang re- lated problems, sub- stance abuse, etc. (threat)
Application	-Simple app -Printable -Accessible -Free -Recently up- dated	-Not enough information for appli- cants; they are marking too many choices -Same ques- tions are on the SUNY	-Clear up problems (programming issues)	-Devaluation of a college education	-Open SUNYSUNY transfer paths (oppor- tunity) -Re-evaluation of cur- rent programs to deter- mine which are finan- cially appropriate to carry and which are out- dated/too costly based

		app; takes too long to fill out			on demand (oppor- tunity)
Accepted	-Open En- rollment -Accept late enrollment, esp. transfer students - Remote testing op- tions/phone registration available	-Communica- tion time be- tween con- tacts -Inconsistent process -Remote test- ing/phone registration not always easy to ar- range	-More condi- tional accepts -Create proce- dure and deadlines for communica- tions -Use Student Ambassadors to assist with this phase	-Parents and stu- dents don't know processes and gen- eral college expec- tations/infor- mation (i.e.: finan- cial aid, registra- tion processes, etc.) -Students from a distance who can- not attend START in person may miss out on important transition infor- mation even if test- ing/ registration is done remotely.	
Registration	-Advisement Center -Start Day improve- ments -Faculty Ad- vising -Advisement Specialists during ses- sions - Our Stu- dent Survival Guide is eye catching and informative with annual updates as needed	class times -Students' general knowledge about college and the pro- cess -Weak pre- enrollment advising -Degree-	-Program plans -More career counseling -Use Student Ambassadors to assist with this phase (START Day sessions led by Student Am- bassadors)	-Our competitors are starting classes later -Students regis- tered for dev ed (noncredit) courses are turned off even before classes start - Question if stu- dents could be im- properly placed when we utilize a single test score on a single day?	
Classes Start	-Degree- Works -Survey for Satisfaction -1 st & 3 rd week cen- sus/rosters -Occupancy in housing enrollment numbers -Quiet space in residence halls -Shuttle Bus	-Faculty ad- vising -Responsibil- ity for ad- dressing melt is unclear 1 st week 3 rd week -Student tran- sitions from previous en- vironment to on-campus -Security is- sues on hous- ing – too	-More fac- ulty/student contact -Graduation planning early -Provide fac- ulty and staff with timely in- formation about their students' at- tendance and behaviors -Programs and/or themed hous- ing/floors	-Master schedule -Students don't know (important information) -83 Students didn't show (per IR) -Other CC's have housing -Lack of action on discipline issues -Students who reek of marijuana in of- fices/classrooms- negative effects on others, leave bad impression	-Students go home on weekends (threat) -Transportation lack- inglimited to/from NYC & outside Herki- mer- Birnie Bus only (weakness/threat) -Shuttle bus (good, but potential threat if sched- ule is inadequate) -Late night study space in housing staffed with peer tutors/RA's (strength) -Decreased number of full-time faculty

 	1		1
many access	-Utilize spaces	-Limited action as a	-Inconsistencies be-
points	to connect stu-	result of above	tween sections of the
-Lack of	dents more,	-Calendar not con-	same course
weekend	i.e.: Res. Run	ducive to transfer	-Some courses are only
food	-Separate	opportunities	offered online – and this
-Student	freshmen from	-Safety concern be-	is not necessarily made
housing not	upper class-	cause of too many	aware to students ahead
conducive to	mates & pro-	access points to	of time
successful	vide more pro-	campus	-Not all courses that are
student tran-	grams to fresh-	-Data not used in a	advertised are neces-
sition	men	timely, meaningful	sarily offered within the
-Style of stu-	-We have	way; a lot of work	time a student is here (2
dent housing	space available	from many offices	years)
(apartments)	for programs	might actually be	-Activities unavailable
	within resi-	too little, too late	when students are not
	dence halls not	(not proactive	in class and on week-
	being used	enough).	ends (weakness)
	-3 week census		- Welcome Week needs
	data - find a		revitalization. Student
	better way to		engagement should be
	collect and dis-		#1 goal for all campus
	seminate to all		employees during the
	involved with		welcome week, whom-
	a given stu-		ever they are. Not a
	dent case (in-		time for professional de-
	cluding the		velopment nor assess-
	student them-		ment. (weak-
	selves)		ness/threat/oppor-
	-Freshman		tunity)
	Seminar as a		-Long wait times//poor
	vehicle for en-		customer service atti-
	gagement with		tudes turn off students.
	chosen major		(threat/weakness)
	or special pop		-Many faculty don't
	needs		pitch in to help in other
	-Use Student		areas of campus opera-
	Ambassadors		tions unless specifically
	to assist in		asked. No collective atti-
	FS100 pro-		tude of urgency re: our
	gramming		enrollment evident
			(threat/weakness)
			- Too few late start class
			options for students to
			pick up. We lose stu-
			dents as a result.
			(threat/weakness)
			_Registration announce-
			ments not clear or not
			available in many places
			(threat/weakness)
			-Students want more "Advisement on the
			Run" at greater selec-
			tion of times/locations
			(opportunity)
			-Students want their
			Advisors to be a ready

1 st - 2 nd Semes- ter	-Faculty Ad- vising -Student quality of life -Cater to stu- dents' hous- ing requests - (90 room	tion of data/events on campus -Services to	-Match ser- vices to needs, as noted in data -Shared ser- vices for activ- ities with MVCC Batter promo	-Insurance/Exter- nal costs for trans- portation to/from activities - Student engage- ment with learning - Is our Dev Educa- tion program pro- ducing recently?	source of information but Advisors don't know much about the campus, the support re- sources, campus events, the community, etc., etc. (threat/weakness) - Students are hungry! Ease of food acquisition, a good selection, food sources need to be open earlier/later (weak- ness/threat) - Food trucks should be allowed in residential life areas during week- ends or late evenings – is this a food services contract issue? Have we considered how this might help students who get hungry at times cafeteria not open?(op- portunity) -Can use college vans to provide transportation to events off campus (opportunity) -Some feel that courses are being taught by un- qualified/underquali- fied personnel.(threat are d-wealmace)
	requests) -weekend program- ming by housing RA's (More activi- ties – Price is Right, Hal- loween, Glow in the dark putt- putt) -Most fresh-	identify and help emo- tional transi- tion -Student emo- tional imma- turity and or psychiatric disabilities greater than in past - Students lack ability to	-Better promo- tion of activi- ties in housing -provide stu- dents with workshops to help with emotional growth -A few faculty leaders are willing to ex- plore course	ducing results?	and weakness) - Last minute changes have unintended ripple effects. Example: Ad- min and nonteaching staff are asked to teach a course during prime hours, thus taking them away from their own jobs which support stu- dents and provide oper- ational structure to the college environment
	man courses supported with tutoring - Academic Coaching -Shuttle Bus	construct questions of their own (or don't even know they have a ques- tion) - Opening week calen- dar not aimed at student	integrated support op- tions (SI or SLA) -Availability of Net Tutor (new online 24/7 tutoring service)		(threat/weakness) - lacking specialized ad- visement for students in transition. Esp. need advisors who appreciate new student concerns and can effectively men- tor freshmen (threat/weakness/ opportunity)

	-		NY 1. 1		
		transition as a	-Need to im-		Need to start some
		total campus	prove our fo-		special Herkimer tradi-
		effort	cus on open-		tions such as homecom-
			ing week, cre-		ing-type event or other
			ate new Orien-		things that could be car-
			tation activi-		ried on from year to
			ties to start the		year (opportunity)
			experience		-
			w/carryover		
			to first week of		
			campus life –		
			in both aca-		
			demic and so-		
			cial settings.		
			- Use our		
			"comeback		
			kids" as Peer		
			Mentors or		
			Student Am-		
			bassadors to		
			reach out to		
			other students,		
			especially at		
			registration		
			time		
			- Consider		
			what might in-		
			centivize stu-		
			dent registra-		
			tion rather		
			than create		
			barriers		
			(holds)		
Fr. – Sr.	-Housing se-	-Quality of	-Reach out to	-Losing students	
	lection – can	life	those unsure	due to the lack of	
	pick where	-Communica-	of graduating	diversity	
	they want to	tion regard-	trying to moti-	-Losing students	
	live	ing efforts	vate gradua-	due to a change in	
		across cam-	tion	their expectations	
	-Shuttle Bus	pus	-Offer a senior	-Outside family or	
		-Lack of Sen-	semester (sem-	personal financial	
		ior Seminar	inar?)	challenges	
		-Academic	-Need to as-	-We lack positive	
		expectations	sess stu-	advising through	
		by students	dent/admin-	mid-point contact;	
		may change	istration	there currently is	
		,	awareness of	little or none	
			campus activi-		
			ties		
		1	400		

3rd - 4th Semes- ter	-Shuttle Bus	-Not offering classes they need -Counseling students on transfer of	-Counsel stu- dents on trans- fer of courses back for de- gree	-Advisors not read- ily having enough information about each student for time consuming is- sues, such as trans-	-Promote positive ad- visement w/ strengths based language (oppor- tunity) -Communicate between semesters – all terms
		courses back to degree		fer back -Continuing stu- dent check list	(opportunities)

The following is a non-prioritized summary of retention themes identified through the Retention Subcommittee's SWOT Analysis and associated recommendations or problem statements for each theme.

Advisement

- Many (perhaps majority) of students need advisors to go beyond helping them create a schedule; they need a mentor, sometimes emotional support and a "guide on the side" for their college experience.
- Student procrastination is at an epidemic stage.
- Some students need to be shown how to register for next semester, not just get a reminder.
- Students want more "Advisement on the Run" opportunities and in convenient locations, at convenient times for them.
- Many nuances specific to college course and degree planning are not clear to students (ex: difference between A.A. and A.A.S).
- Advisors need continuous quality improvement training, not just once in a while reminders in divisions meetings or through emails.
- Registration holds deter students rather than encourage them to take positive action. Discussions are happening at the Executive level of full-year registration. Incorporating best practices from "Guided Pathways" as presented by CCRC (Community College Research Center and Dr. Rob Johnstone.
- Faculty advisors often aren't available when students need them. Their office hours are not long enough to accommodate student questions and provide in-depth advisement sessions to all those in their advisee load, especially at certain times of the year. Need to manage this aspect better if we are to serve students better.
- All new students should be advised through the Advisement Center first before being assigned to a faculty advisor (i.e.; Create a Center specializing in Freshman Advising).

Course Selection/Master Schedule

Courses needed for degree completion not available or not at good times.

- Those students with day jobs need evening course choices (IA courses not enough of a choice, not everyone wants to study/learn online).
- Need policy review process to ask retention-specific questions that are measurable. Example: Does drop/add charge help us or hurt us in retaining students?

Student Readiness for College

• Student expectations vs. "Herkimer Reality" don't match – both in class and out of class.

- Checklist needed for each funnel stage of the college experience, starting with pre-enrollment.
- Large numbers of students not ready for college level math, reading, writing many of whom are products of our local high schools. This is further complicated by the new tuition-free Excelsior scholarship program that requires 30 earned credits per year to maintain eligibility.
- Exploring the notion that students could be misplaced. Our placement test is only a one-time look at skill readiness; we need multiple measures to accurately assess student academic skills in order to improve advisement into courses and program/career pathways.
- The vast majority of students admit that they do not prepare ahead for the placement test. But, they also do not challenge their scores in significant numbers.
- Validity of developmental courses working to prepare students for college level expectations contradicts data that supports Guided Pathways foundations. Are we helping or hindering our students and if so, how do we know this? (Going one step further does our developmental/remedial have a value proposition that is understood by the student in need?)
- More career counseling needed, especially prior to a student declaring a program of study.

Communication/Customer Service for our Students

- Scenario-based training needed for <u>all</u> college staff to better equip them with answers and information that reflect Herkimer policy and protocols. Most employees don't know much about their own campus outside of their immediate functional area.
- We should review *all* our communications to students on a regular basis to assess effectiveness and eliminate discrepancies. (For example, policies for attendance are inconsistent within the course catalog and student handbook).
- Poor office relationships and communication downfalls are obvious to our students and create a negative cultural ethos.
- How are we planning to use the data from the student survey(s)? Plan, if there is one, is not clear at all and are we getting the data that we need to inform key constituents?

Transportation

- Strategically review shuttle bus drop times, location stops, and on-time reliability for necessary changes.
- Develop new transportation solutions to/from Herkimer College to/from bus station or train station in the regional NYS hub areas where our students live.
- Develop new solutions for students to get around the greater Mohawk Valley when they have no regular transportation of their own.

Student Financial Concerns

- Textbooks are very expensive some just go without and some pick courses based on least expensive textbook listed on bookstore website. Many students will wait to see what courses are OER before registering which leads to obstacles in getting students to register in a timely fashion.
- Need more student employment opportunities, advertised in a central location.
- Students don't plan for themselves financially, might run out of money by end of the semester and are hungry or can't pay rent.
- Loan debt and default on loans continues to rise in the sector and institution.

Food

- Options for weekend food availability need to be explored and implemented.
- Cafeteria opening time not appropriate for those with 8:00 a.m. class needs to be earlier.
- Extended hours in the evening (perhaps integrated with co-curricular offerings)
- Expensive
- Options for food choice are lacking need to pay attention to special dietary needs.
- Generals Card needs to include larger assortment of food outlets in surrounding community (including grocery options).

Housing

- Students need more structure in their living arrangements, especially during the first year. Oncampus housing is built as an apartment style rather than a traditional style. This limits ways in which housing staff can get to know their students and the ways in which students get to know each other.
- Marijuana use is a concern and there is a campus-wide disconnect with use.
- Enforcement of rules is difficult with the staff available.
- Build on the strength of the current ASC presence during evenings and Sunday nights.
- Build on current collaborations between Director of Student Activities and Director of Housing.
- Food trucks allowed in Housing parking lots could help solve weekend food issues for students if not in conflict with our food service contract.

Academics

- More opportunities for students to connect with faculty outside of class.
- More activities appropriate to college student interests, especially program-specific.
- More internships or course-integrated, hands-on experiences.
- Data supports that students learn better kinesthetically (in ways that encourage application of acquired knowledge or applied learning). Some faculty are still exclusively tied to lecture as their delivery mode, a turn-off for many students.
- Implement regular study groups for more courses, including locations and times convenient to students.
- Encourage academic management practices that connect students to course-relevant information, such as the use of an online grade book. Students want this type of information from all their classes. Perhaps this is a new addendum to our professional development obligations.

Campus Social Culture

- Need more activities on evenings/weekends, especially for residential students.
- Design new events that can become "Herkimer Traditions" for our students, faculty, administrators and staff alike. Discover our "ethos" and build on it.
- Our "Welcome Week" needs reworking should include *all* campus staff completely and 100% focused on providing a quality transitional experience for our freshmen students while also encouraging and welcoming our continuing students. Total campus focus on this message for one week is what "Welcome Week" should be.
- Keep continually improving our Herkimer communication tools for students, keeping in mind simplicity, user friendliness and our society's ever-evolving communication preferences.

III. Strategic Priorities:

Strategic Plan for 2018-2021

Goal 1: Academic Excellence

Herkimer College will provide contemporary programs and services in innovative teaching and learning environments that challenge students to develop and reach their academic goals.

Supporting Initiatives:

- A. Develop and strategically strengthen academic programs.
- B. Align instructional delivery, support services, and co-curricular programming with the learning preferences and needs of our students.
- C. Increase collaboration and shared responsibility in planning and implementing initiatives intended to support students.

Goal 2: Campus Culture

Herkimer College will create and sustain a campus community that promotes student success.

Supporting Initiatives:

- A. Encourage more interaction between faculty, staff, and students.
- B. Cultivate the campus master planning process within its integrated strategic planning system to align all key areas of college operations.
- C. Enhance the quality of the student experience by further developing effective support systems.
- D. Implement the tenets of service excellence.

Goal 3: Fiscal Stability

Herkimer College will ensure that consistent, reliable resources are planned, established, and allocated to adequately meet the College's current and future responsibilities.

Supporting Initiatives:

- A. Assess the types, amounts, and uses of current and planned resources, and identify resource needs in accordance with the College vision.
- B. Maximize efficiencies in the allocation and use of current resources.
- C. Acquire additional sources of revenue and other resources.

Goal 4: Outreach and Community Relations

Herkimer College will foster a positive relationship between the College and the community.

Supporting Initiatives:

- A. Design and enrich opportunities to engage community members with the College.
- B. Promote the positive impact of the College in the community.
- C. Build and strengthen partnerships with business, educational, government, and non-profit organizations.

IV. Academic and Student Affairs Committee Members:

2016-2017 Committee Members:

Lasher, John - Registrar- Chair Brown, Vicki – Director of Student Activities DelMedico, Julie – Academic Support Center Specialist Dusseault, Paul – Professor - Business Harrington, Jaclyn – Assistant Registrar Harris, April – Assistant Professor- Criminal Justice/Cyber Security Lamanna-Johnson, Lisa – Office Assistant II List, Michelle – Assistant Professor – Early Childhood (retired after fall 2016) McDaniels, Nicole – Assistant Professor – Science Mezik, Steven – Associate Professor – Biology Rogers, Timothy – Director of Campus Safety Stone, Amber – Senior Admissions Assistant Tripp, Sue – Director of Financial Aid Vernold, Eric (Dr.) – Assistant Dean of Academic Affairs

2017-2018 Committee Members:

Lasher, John - Registrar - Chair Dawkins, Richard - Assistant Athletic Director DelMedico, Julie - Academic Support Center Specialist Dusseault, Paul – Professor - Business Harrington, Jaclyn – Assistant Registrar Harris, April - Assistant Professor- Criminal Justice/Cyber Security Hawes, Matthew (Dr) - Dean of Students Kelley, Mary Jo - Professor, Social Science Lamanna-Johnson, Lisa - Office Assistant II Lamb, Linda - Assoc. Dean of Academic Affairs, Internet Academy Marchese, Wendy - Counselor McDonald, William - Assoc. Dean of Academic Affairs, BHST Division Oriolo, Michael - Provost Rathbun, Jason - Director of Residence Life Rogers, Timothy – Director of Campus Safety Stone, Amber - Senior Admissions Assistant Tripp, Sue – Director of Financial Aid Voetterl-Riecker, Robin (Dr) - Assoc. Dean of Acad. Affairs, HU/SS Div.

2018-2019 Committee Members:

Co-Chair: John Lasher, Registrar Co-Chair: Marjorie Moore, Director, ASC Vince Brookins, Area Coordinator, Residence Life Richard Dawkins, Assistant Athletic Director Donald Dutcher, Dean of Students/Athletic Director Cynthia Gabriel, Professor (HU/SS) Eileen Hart, Assistant Professor (HU/SS) Julie Kallies, Academic Support Ctr. Specialist Lisa Lamanna-Johnson, OA II, BHST Division William McDonald, Assoc. Dean of Academic Affairs, BHST Division Michael Oriolo, Provost Jason Rathbun, Director of Residence Life Dr. Robin Riecker, Assoc. Dean of Acad. Affairs, HU/SS Div. Timothy Rogers, Director of Campus Safety Katherine Scanlon, Director of the Advisement Ctr. Diana Ste-Marie, Assistant Professor (BHST) Amber Stone, Senior Admissions Assistant Susan Tripp, Director of Financial Aid

V. Foundational Data:

Herkimer Institutional Research Office Data – Fall 2015 through Fall 2017: Baseline data.

Goal 1 - USING 3 YEAR AVERAGE										
				Persistence Goal Yr 2	Persistence Goal Yr 3	3-Year Average	Retention 3-Year Average Rate			Retention Goal Yr 3
Overall FT	79%	-1.20%	78%	77%	76%	53%	-1%	52%	51%	50%
Overall PT	67%	3.50%	69%	71%	73%	44%	-4%	42%	40%	38%
At Risk FT (HS GPA < 78; Tested into Dev Math)	81%	-1%	80%	79%	78%	52%	-30%	36%	25%	18%
At Risk PT (HS GPA < 78; Tested into Dev Math)	70%	-8%	64%	59%	54%	43%	-13%	37%	32%	28%
Out of County - FT GPA < 68 Out of County - PT	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
GPA < 68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Goal 2 - USING 3 YEAR AVE	RAGE														
Cohort		Persistence Rate 3-Year Average of				Retention Rate	Retention								
*First-Time Freshman and	3-Year Average	% increase/decrease	Persistence	Persistence	Persistence	3-Year Average	3-Year Average	Retention	Retention	Retention	Graduation Rate		Graduation Rate	Graduation Rate	Graduation Rate
Transfer			Goal Yr 1	Goal Yr 2	Goal Yr 3		Rate	Goal Yr 1	Goal Yr 2	Goal Yr 3	3-Year Average		Goal Yr 1	Goal Yr 2	Goal Yr 3
Overall FT	79%	-1.20%	789	6 77%	76%	539	6 -19	52%	519	6 50%	35%	-3%	34.0%	33.0%	32.0%
Overall PT	67%	i 3.50%	699	6 71%	73%	449	6 -49	42%	409	6 38%					
At Risk FT															
(HS GPA < 78;															
Tested into Dev Math)	81%	-1%	809	6 79%	78%	529	6 -309	36%	259	6 18%	24%	0%	24.0%	24.0%	24.0%
At Risk PT															
(HS GPA < 78;															
Tested into Dev Math)	70%	-8%	649	6 59%	54%	439	6 -139	37%	329	6 28%					
Out of County - FT															
GPA < 68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A
Out of County - PT															
GPA < 68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A					

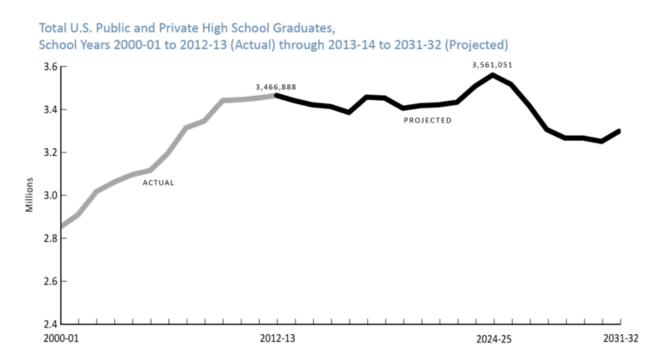
Goal 1 - USING 1% increase	Goal 1 - USING 1% increase Goal 3											
Cohort		Retention Rate	Retention	Retention	Retention		Persistence Rate	Persistence Rate	Persistence Rate	Persistence Rate		
*First-Time Freshman and Transfer		Average	Goal Yr 1	Goal Yr 2	Goal Yr 3		3-Year Average	Goal Yr 1	Goal Yr 2	Goal Yr 3		
First Generation - FT (2 years)		75%	75.8%	76.5%	77.3%		75%	75.8%	76.5%	77.3%		
First Generation - PT (1 year)		67%	67.7%	68.3%	69.0%		67%	67.7%	68.3%	69.0%		
URM - FT (3 year)		52%	52.5%	53.0%	53.6%		79%	79.8%	80.6%	81.4%		
URM - PT (3 years)		54%	54.5%	55.1%	55.6%		34%	34.3%	34.7%	35.0%		

SUNY Enrollment Data -Community Colleges, Fall 2015 Through Fall 2017: Source SUNY Business Intelligence Tool

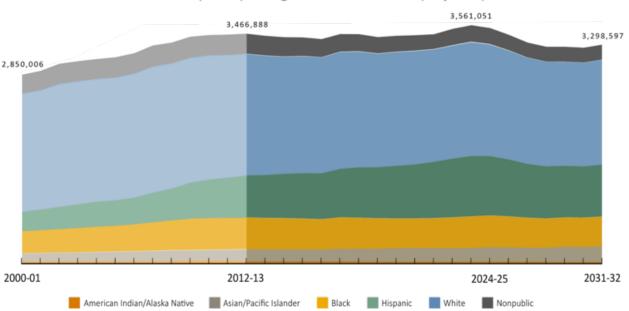
		Full-Time				Part-Time		
Campus Name	Fall 2015	Fall 2016	Fall 2017	% Change	Fall 2015	Fall 2016	Fall 2017	% Change
Adirondack	2,294	2,156	2,189	-4.58%	1,699	1,620	1,703	0.24%
Broome	4,265	4,157	4,075	-4.45%	1,661	1,545	1,549	-6.74%
Cayuga County	1,799	1,616	1,585	-11.90%	2,385	2,681	2,199	-7.80%
Clinton	910	770	682	-25.05%	952	841	901	-5.36%
Columbia-Greene	711	678	597	-16.03%	1,070	967	1,026	-4.11%
Corning	1,929	1,775	1,837	-4.77%	2,043	2,136	1,997	-2.25%
Dutchess	4,284	4,071	3,839	-10.39%	5,262	5,275	5,222	-0.76%
Erie	7,931	7,490	7,269	-8.35%	4,091	3,788	3,866	-5.50%
Finger Lakes	3,003	2,587	2,554	-14.95%	3,752	3,933	3,799	1.25%
Fulton-Montgomery	1,426	1,349	1,250	-12.34%	1,125	1,285	1,153	2.49%
Genesee	2,846	2,515	2,353	-17.32%	3,675	3,626	3,553	-3.32%
Herkimer County	1,752	1,681	1,636	-6.62%	1,268	964	996	-21.45%
Hudson Valley	6,253	5,880	5,802	-7.21%	5,543	5,707	5,218	-5.86%
Jamestown	2,353	2,149	2,060	-12.45%	2,473	2,468	2,403	-2.83%
Jefferson	2,095	2,082	1,947	-7.06%	1,653	1,550	1,513	-8.47%
Mohawk Valley	3,632	3,412	3,324	-8.48%	3,043	3,213	3,182	4.57%
Monroe	8,856	8,214	7,866	-11.18%	5,730	5,373	5,041	-12.02%
Nassau	12,956	11,832	11,258	-13.11%	8,602	8,542	7,801	-9.31%
Niagara County	3,610	3,418	3,229	-10.55%	2,506	2,475	2,210	-11.81%
North Country	816	806	896	9.80%	1,067	1,125	1,110	4.03%
Onondaga	5,895	5,736	5,118	-13.18%	5,991	6,904	5,541	-7.51%
Orange County	3,226	3,156	3,011	-6.66%	3,756	3,769	3,590	-4.42%
Rockland	4,018	3,825	3,674	-8.56%	3,162	3,352	3,276	3.61%
Schenectady County	2,234	2,002	2,144	-4.03%	3,892	2,743	4,444	14.18%
Suffolk County	14,722	14,084	13,867	-5.81%	12,107	12,982	12,889	6.46%
Sullivan County	809	820	844	4.33%	783	790	721	-7.92%
Tompkins Cortland	2,179	1,981	1,830	-16.02%	904	862	802	-11.28%
Ulster County	1,437	1,380	1,454	1.18%	2,031	2,036	2,106	3.69%
Westchester	7,062	6,973	6,748	-4.45%	5,904	5,869	5,823	-1.37%

Demographic Realities

Source: WICHE "Knocking at the College Door (9th Edition)

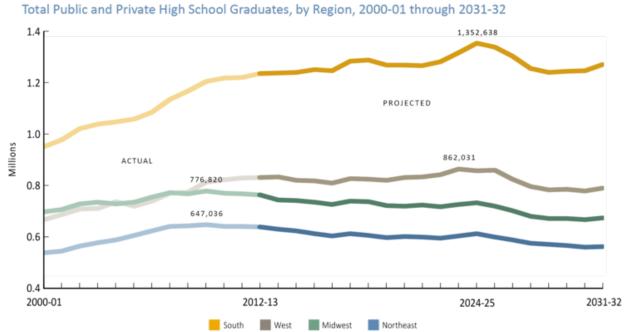


The overall number of high school graduates will plateau for most of the next decade with 7 of the 10 years from 2013 to 2023 expected to see fewer or about the same number of graduates compared to 2013, which was the year with highest recorded number of U.S. graduates yet. While the country is projected to see three years of growth between 2024 and 2026, this will be a short- term increase as the average size of graduating classes between 2027 and 2032 is expected to be smaller than those in 2013.



Total U.S. Public and Private High School Graduates, by Race/Ethnicity, School Years 2000-01 to 2012-13 (Actual) through 2013-14 to 2031-32 (Projected)

The racial/ethnic mix of high school graduates in the United States will continue to shift significantly toward a more diverse population of graduates fueled primarily by large increases in the number of Hispanic (50 percent) and Asian/Pacific Islander (30 percent) public high school graduates through about 2025. The pending national plateau is largely fueled by a decline in the White student population and counterbalanced by growth in the number of non-White public school graduates – Hispanics and Asian/ Pacific Islanders in particular. Overall, there will be consistent declines in the number of White public high school graduates and robust growth in the number of public high school graduates of color (or, technically speaking, "non-White" graduates) in the coming years.



There is significant regional variation with the Northeast and the Midwest experiencing continuing declines in the number of high school graduates while the West will see slight increases and the South will see significant and steady increases. Most notably, the South is the engine of growth for high school graduates. It is the only region that is projected to experience an increase in the number of high school graduates for every year of the projections, even though that number is expected to contract after 2025.

VI. Expected Outcomes: See Action Plan with Assessments, Section VIII, pgs. 23-36

VII. Goals and Alignment with Strategic Plan:

See Section III Strategic Priorities pg. 15-16 for Strategic Plan

Goal 1: Create and support opportunities for professional partnerships between and within Academic and Student Affairs which work to improve Student Retention and Student Success.

 Strategic Plan Goal 1: Academic Excellence Supporting Initiatives A and C
 Strategic Plan Goal 2: Campus Culture Supporting Initiative A, C and D Goal 2: Encourage Student Integration into a Meaningful Community of Teaching and Learning.

 Strategic Plan Goal 1: Academic Excellence Supporting Initiatives A, B and C
 Strategic Plan Goal 2: Campus Culture Supporting Initiative A and C

Goal 3: Meet the Varied needs of Different Demographic Student Groups in order to Support their Success.

 Strategic Plan Goal 1: Academic Excellence Supporting Initiatives B
 Strategic Plan Goal 2: Campus Culture Supporting Initiative A and C

Goal 4: Create new programs based on community and societal needs.

 Strategic Plan Goal 1: Academic Excellence Supporting Initiatives A
 Strategic Plan Goal 4: Outreach and Community Relations Supporting Initiative A and C

Goal 5: Increase student success by reducing key barriers to persistence, retention and completion, including actively promoting service excellence.

 Strategic Plan Goal 1: Academic Excellence Supporting Initiatives A and B
 Strategic Plan Goal 2: Campus Culture Supporting Initiative C and D

Goal 6: Engage community partners in mutually beneficial programs that advance our mission and to maintain a positive image.

 Strategic Plan Goal 1: Academic Excellence Supporting Initiatives A
 Strategic Plan Goal 4: Outreach and Community Relations Supporting Initiative A, B and C

VIII. Action Plan with Assessments:

Goal 1: Create and support opportunities for professional partnerships between and within Academic and Student Affairs which work to improve Student Retention and Student Success. **Desired Outcomes:** Persistence -**Retention-**Fall 2018-Spring 2019: 77% Fall 2018-Fall 2019: 51% Fall 2019-Fall 2020: 52% Fall 2019-Spring 2020: 78% Fall 2020 – Spring 2021: 79% Fall 2020-Fall 2021: 53% At Risk: (HS GPA <78; tested into Remedial Mathematics) Persistence -**Retention-**Fall 2018-Spring 2019: 79% Fall 2018-Fall 2019: 30% Fall 2019-Spring 2020: 80% Fall 2019-Fall 2020: 40% Fall 2020 – Spring 2021: 81% Fall 2020-Fall 2021: 50% Other Part-**Desired Out-**Activity Lead Partner Status ners comes Dean of Stu-Director of 1. Develop a Holistic ap-Consistency in dent/ Provost proach involving all Student Acevent and aca-Student Affairs and Activities, Facdemic planning. ademic Affairs staff Shared input on ulty, serving on the Student campus calen-Associate Success Committee that dars. Deans, Admeets regularly for the visement Cendevelopment of new ter Staff, Regand ongoing initiatives istrar Staff, Fi-(such as Orientation, nancial Aid Academic Calendar, staff, Student Events Calendar, Stu-Accounts dent Handbook, etc). Staff, Public Relations

Service departments will Adopt & Support	Provost/ Dean of Stu- dents	offices report- ing to the	Enhance reten- tion, persistence and grow enroll- ment.	
3. Develop an integrated Academic/Student Suc- cess program presented regularly to new, return- ing, at risk, students in- volving combined Aca- demic and Student Af- fairs departments			Increase retention and persistence	
4. Enhance current Struc- tured Study Program (NC 100) for Academi- cally At-Risk Cohorts throughout their first year	Dean of Stu- dents/ Provost	Life Retention Specialist, Ac-	Increased reten- tion, persistence of At Risk Stu- dents	

5. Enhance the awareness and knowledge of fac- ulty and staff to better serve students with mental health challenges		Staff, Faculty, Associate Deans, Aca- demic Staff, Student Ser- vices Staff	Increase retention and persistence.	
 Expand on co-curricular activities for all students that encourages involve- ment and promotes a sense of belonging. 	dent/ Provost	Student Ac- tivities, Fac- ulty, Associate Deans, Ad- visement Cen- ter Staff	Increase retention and persistence. Increase in stu- dent involvement in co-curricular activity.	
7. Enhance on campus and off campus advis- ing/mentoring in a vari- ety of locations to any student who has 2 or more Unsatisfactory Mid-Term Grades	dents/ Provost	Residence Life, Area Coordi- nators,	Reduce number of students receiv- ing U's and F's. Increase students GPA. Increase re- tention and per- sistence.	

Goal 2: Encourage Student Integration into a Meaningful Community of Teaching and Learning.

Desired Outcome:

Persistence – Retention-

 Fall 2018-Spring 2019: 77%
 Fall 2018-Fall 2019: 51%

Fall 2019-Spring 2020: 78% Fall 2019-Fall 2020: 52%

 Fall 2020 - Spring 2021: 79%
 Fall 2020-Fall 2021: 53%

Graduation Rate (3 year)

Spring 2019: 32%

Spring 2020: 33.5%

Spring 2021: 35%

			Other Part-	Desired Out-	
Activity		Lead Partner	ners	comes	Status
1. Integr	ate Service Learn-	Dean of Stu-	Director of	Increase retention	
ing re	quirements into	dents/ Prov-	Student Ac-	rate.	
select	academic courses	ost	tivities, Asso-		
and s	student clubs/or-		ciate Deans,		
ganiz	ations		Faculty, Club	Increase Persis-	
			Advisors	tence	
				Build community	
				relationships by	
				increasing the	
				number of stu-	
				dents involved	
				in community	
				Service Learning	
				Activities.	
				Build Stu-	
				dent/Faculty en-	

2. Promote Greater Awareness and Under- standing for Diversity, Equity, and Inclusion within the campus community.	Dean of Stu- dents/ Prov- ost	Diversity Committee Members, Di- rector of Stu- dent Activi- ties, GLOBE Staff, Student Disa- bility Coordi- nator, Coun- selors	gagement by in- creasing the num- ber of faculty in- volved in Service Learning Activity. Develop Equity and Inclusion within the class- room and campus by increasing the number of pro- grams in classes and on-campus. Develop Appreci- ation for Diversity through better communication of activities; and Awareness of Im- plicit Bias	
3. Expand Student Club and Organizations to include new areas of student interest. De- velop a more effective marketing campaign for student clubs and activities to increase in- volvement.	Dean of Stu- dents/ Prov- ost	tivities, Faculty, Club Advi- sors	Increased reten- tion. More stu- dent involvement in campus com- munity compar- ing current num- bers with future numbers.	
Student Leaders" pro-	Dean of Stu- dents/ Prov- ost	Student Ac-	Increased reten- tion and gradua- tion rates.	

1	ost	Campus Safety	Reduce judicial events (suspen- sions and expul- sions)	
		Campus Safety Offic-	Reduce violations of Student Code of Conduct.	
			Students become more engaged in promoting safety on campus	
preparedness training	dent/ Prov- ost/ President	Campus	Improved safety, Increased readi- ness.	

Goal 3: Meet the Varied needs of Different Demographic Student Groups in order to Support their Success.

Desired Outcome:

Persistence – Retention-

Fall 2018-Spring 2019: 77%Fall 2018-Fall 2019: 51%

Fall 2019-Spring 2020: 78%Fall 2019-Fall 2020: 52%

 Fall 2020 – Spring 2021: 79%
 Fall 2020-Fall 2021: 53%

Enrollment- (increase from baseline)

Fall 2018: 1%

Fall 2019: 2%

Fall 2020: 3%

Activity		Other Part- ners	Desired Outcomes	Status
	ner		Desired Outcomes	Status
 Identify and define the following Demographic Groups and their barriers to success. 	Provost	stitutional Et-	Enhance retention, persistence and grow enrollment of	
- First generation	Dean of	Faculty	each group.	
Academically At-RiskOnline	Students	Associate Deans		
- On-campus				
- Underrepresented Groups				
2. Develop a cross represen- tational council to create and manage a "Food Pan- try" on campus for stu- dents who have "Food Insecurity".	Students/	Residence Life Retention Spe- cialist, Academic Staff	Decrease food inse- curity to zero.	
3. Seek ways to increase counseling and mental health services to stu- dents who are either re- ferred or who seek these services on their own. Also, increase services to meet the needs of stu- dents in the areas of Alco- hol & Substance Abuse, Relationships, Domestic Violence, Sexual Assault, Bystander Intervention, etc.	Dean of Students	Personal Counseling Staff	Improve persis- tence , retention and degree comple- tion.	

4 Form and lead a working Dean of group to customize the Stu- SUNY SPARC {Sexual and Interpersonal Vio- lence Prevention and Re- sponse Course} course as an online non-credit course for students.	Personal Counseling Staff, Faculty	Increase Persistence and Retention. Reduction of Sexual and Interpersonal Violence	
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Goal 4: Create new programs based on community and societal needs.

Desired Outcome: All new programs developed will be based on need as identified by the feasibility study (See Appendix A).

Activi	ty	Lead		Desired outcomes	Status
		Partner	ners		
1.	Research/strategize current and potential lo- cal, regional and state employment opportuni- ties to develop, access and update programs with an emphasis on growth and stability	Provost	Deans, Fac- ulty, Institu- tional Re- search, Public Relations, Admissions, Career Ser- vices, Institu-	New inquiries (ap- plicants)/students enrollments. Stabi- lization of enroll- ment in existing programs. Pro- vide students with additional oppor- tunities for training programs and ex- periential learning	
2.	Expand and promote entrepreneurial and small business out- reach through targeted professional develop- ment programs and ex- panded non-credit offer- ings to enhance em- ployee competencies	Provost	Education, IR,	Enhanced partner- ships with commu- nity leaders. Trained workforce. Increased College visibility within the region.	

	and meet regional work- force needs.				
3.	Explore partnerships with local school dis- tricts and BOCES for more articulations fo- cused on certificate and associate degree pro- grams.		Associate Deans, Fac- ulty	Enhance partner- ships; create cost- effective model to offer programs	
4.	Continue to add JV pro- grams to specific teams in order to increase par- ticipation by student-	Students/	Director of Athletics	Increase enroll- ment.	
	athletes.		Coaches	Increase retention.	
			Admissions		
				Increase participa- tion in intercolle- giate competitions.	

Goal 5: Increase student success by reducing key barriers to persistence, retention and completion, including actively promoting service excellence.

Barriers identified as:

- a. Financial Resources
- b. Academic Readiness
- c. College Knowledge
- d. Personal Awareness (Social, emotion, overall wellness)
- e. Affinity w/ College Community

Baseline: (source: Herkimer College Institutional Research Office)

Retention of first-time, full-time students from Fall 2015 to Fall 2017 (average): 53%

Average time to completion of degree for Class of 2015: 2.7 years

Desired Outcomes:

Retention of first-time, full-time students:

Fall 2018 to Fall 2019: 51%

Fall 2019 to Fall 2020: 52%

Fall 2020 to Fall 2021: 53%

Average time to completion: 2.5 years or less by 2020

Activit	у	Lead Partner	Other Partners	Desired Outcomes	Statı
Collabo cal higi prepare	grams that address the needs of high-risk stu- dent cohorts (entry and/catch up mod- els) (Barriers A-E) orate with lo- h schools to e students for coursework.		ulty High Schools (School counse- lors/teachers/administration), BOCES College Now, Academic Support Cen- ter	Less developmental course work re- quired. Student completion (to degree) im- proves. Cultivation of criti- cal peer mentor, Success Coach and other supportive connections Provide early feed- back on college readiness skills to high school stu- dents, parents and teachers	
2.	Continue to review and assess devel- opmental courses to align appro- priately with subsequent	Provost	Associate Deans, Faculty, Advisement, Academic Support Center	Student completion (to degree) im- proves. Number of students in academic proba- tion decreases.	

college level		Increase in gradua-
course(s)		tion rates
(Barriers B,C,E)		
3. Identify "gateway courses" that net a high percentage of D, F, W grades and implement strategies that will in- crease stu- dent success (Barriers B,D,E)		New approaches to successfully struc- ture and deliver high-risk courses. New course-embed- ded supports such as Supplemental In- struction or Struc- tured Learning As- sistance. Reduce percentage of D, F, W grades in gateway courses.
 4. Identify ad- ditional measures of student read- iness beyond standard Ac- cuplacer scores and use them. (Barriers B,D,E) 	Deans/Divisional Advisement Special- ists	Advisors have an additional tool to use in improving student completion More campus-wide knowledge and uti- lization of non-cog- nitive indicators such as student mo- tivation, goal-setting growth mindset and achievement behav- iors in general
5. Formalize an ongoing training pro- gram for all advisors based on best	sociate Deans, Division Advisement Specialists	Improve student and employee satis- faction. Improve student
practices in		completion rates.

advisement (Barrier C,E)			Improve student re- tention.
6. Continue to expand Star- fish Early Alert and Re- tention Man- agement Sys- tem		Starfish Manager and Starfish Imple- mentation Team	Improved network of communication focused on student success between in- dividuals and of- fices
7. Develop and implement a restructured and revital- ized ap- proach to the freshmen year experi- ence.	Provost	Provost, Academic Support Center, others as needed	Improved student satisfaction, increase in student retention and completion rates
	Students	Financial Aid, Admissions, Academic Support Center, Student Accounts, School Counselors	Improve the number of earlier FASFA fill- ers before start of se- mester (less last mi- nute filers) Students and par-
			ents will have a greater understand- ing of financial aid options; the "true" cost of attending col- lege
			better informed con- sumers; lower de- fault rates

		Improved student success (financial is- sues are #1 reason students drop out of college)
9. Decrease time to de- gree comple- tion by pro- moting use of Degree Works, Stu- dent Out- come Track- ing and Ad- visor train- ing.	Advisement Center Faculty Associate Deans Financial Aid Student Accounts	Increased gradua- tion rate, improved retention rate, Lower default rate, improve collection rate.

Goal 6: Engage community partners in mutually beneficial programs that advance our mission and to maintain a positive image.

Desired Outcome: See below – Individual activity desired outcomes

Activity	Lead Partner	Other Part-	Desired outcomes	Status
		ners		
 Investigate micro-cre- dentialing opportunities to fulfill professional de- velopment needs of lo- cal employers 		ulty	Development more professional development op- portunities for lo- cal businesses us- ing college exper- tise.	
0.0		tivities,	Build relationship between college and community	

1	1 1 1 1	[1		I
	develop deeper relation- ships with community partners		dent Govern- ment, Fac- ulty,		
			Athletics		
3.	Develop a Speakers Bu- reau using faculty/staff expertise.		Staff, Student Activities	Provide opportu- nities for fac- ulty/staff to share expertise with community. Pro- vide educational opportunities to community	
4.	Develop business fo- rums to be held each se- mester for the local busi- ness community	President	ulty, Staff, Associate Deans,	Open lines of com- munications be- tween college and business commu- nity	
5.	satellite locations in var-	President, Provost, Vice- President of Administraton	Deans, Fac- ulty, Staff	More visibility of in county. Expand services in remote locations	
6.	mote use of college re- sources in community	Provost, Dean of Students, Vice President of Administra-		Build community relations.	
7.	Investigate being a par- tial or full CLEP testing site.	Provost		Provide needed services to local community.	
8.	Investigate increasing the number of program internship opportunities for all students through- out the regional area.	Dean of Stu- dents/ Provost	selor, Associate Deans, Fac- ulty	Increased gradua- tion rate (see goal 2). Improved job placement after graduation (first destination study results)	

IX. Summary:

In order for Herkimer College to realize enrollments of past years we need to evolve institutionally. Albeit a harsh reality with demographic trends, as an institution we are being presented with new challenges for recruiting, enrolling and retaining students.

National high school graduation rates are projected to be stagnant (and significantly declining in our local community), and student demographics are anticipated to drastically change, according to the Western Interstate Commission for Higher Education (WICHE).

In WICHE's Knocking at the College Door (9th Edition) report which details projections of high school graduates through 2031-2032, predictions are that the nation is projected to produce fewer high school graduates in all of the 10 graduating classes between 2014 and 2023, compared with the highest number of graduates in 2013. The year of greatest decline is projected to be 2017. A spike in growth is projected for 2024 to 2026, reaching about 94,000 more graduates in 2025 (2.7 percent) than in 2013. Between 2027 and 2032 the average size of graduating classes is expected to be smaller than those in 2013. New York State projections are expected to follow the national trend, with nearby states experiencing continued declines.

Perhaps most compelling is that the racial makeup and ethnicity of high school graduates is expected to shift, with minority high school graduates expected to outpace majority graduates. The report shows that the number of majority high school graduates will decline by 14% from 2013 to 2030. Hispanic students are expected to increase from 21% in 2015-16 to 27% in 2025-26, and the number of black students is expected to remain flat.

Based on recent and expected future demographic shifts nationally and locally, Herkimer College's student enrollment will continue to be more diverse, requiring learning styles, pedagogies and College services to evolve. Strategies such as guided pathways which provide clear paths for underrepresented student populations will be essential. To drive enrollment growth, the College will need to invest in marketing to diverse populations, create and enhance services to support a demographic shift to an increasingly more diverse population, and remove barriers to enrollment and completion. (Source; Craig, E., Moore, M. and Ruffing, R., Enrollment Management and Marketing Plan 2017-2020, Herkimer County Community College,35pgs, 2017)

X. References:

American Association of Community Colleges, Voluntary Framework for Accountability

Community College Research Center (CCRC) Implementing Guided Pathways: Early Insights from the AACC Pathways Programs

Guided Pathways: Demystified: Exploring Ten Commonly Asked Questions about Implementing Pathways, Dr. Rob Johnstone, National Center for Inquiry & Improvement

Western Interstate Commission for Higher Education (WICHE)'s ninth edition of *Knocking at the College Door: Projections of High School Graduates* (December 2016)

XI. Appendix A



To: From: Re: Date:

Program Needs/Analysis:

Will this program duplicate or compete with any of Herkimer's current program offerings?

How will this program compliment or add to our current program offerings?

Colleges within a 3-hour radius that offer exact or similar program? (SUNY Data)

Campus	Name of Program	Enrollment (last 5 years)			

Financial Analysis:

Revenue/Expense Summary Year 1	Revenue/Expense Summary Year 5		
Number of Students:	Number of Students:		
Revenue:	Revenue:		
Tuition:	Tuition:		
State Aid (FTE):	State Aid (FTE):		
Fees:	Fees:		
Out of County Chargebacks:	Out of County Chargebacks:		
Sponsor Share:	Sponsor Share:		
Total	Total		
Expenses:	Expenses:		
All Direct Costs Including	All Direct Costs Including		
Start-up And Recurring	Start-up and Recurring		
Profit/(Loss):	Profit/(Loss):		

What would be a projected time-line for implementation?

Additional Faculty:

Additional Services/Equipment:

Preliminary recommendation based on findings: