

ARTICULATION AGREEMENT
between
Herkimer County Community College and SUNY Polytechnic Institute

This agreement provides graduates of Herkimer County Community College's (HCCC) Associate of Applied Science (A.A.S.) degree program, with a transfer path to the Bachelor of Science (B.S.) degree at the State University of New York Polytechnic Institute (SUNY Poly). Degree path is as follows: **A.A.S. degree in Business: Small Business Management** to the **B.S. degree in Business Administration**.

Objectives of the Agreement:

1. To guarantee admission of transfer students from HCCC who satisfy the criteria described in this agreement.
2. To attract qualified students to HCCC and SUNY Poly.
3. To provide specific information for transfer students who wish to pursue a baccalaureate degree.
4. To encourage academic coordination between HCCC and SUNY Poly.

Agreement:

1. SUNY Poly agrees to accept HCCC graduates from the A.A.S. degree stated above who meet the admissions criteria at their term of transfer for the B.S. degree indicated at SUNY Poly, which is currently a 2.75 GPA.
2. Students who have followed the Advisement Plan attached to this agreement will receive the agreed upon hours of transfer credit towards the hours required for the B.S. degree. Credits remaining to complete the identified B.S. degree will be available in partnership with HCCC and SUNY Poly.
3. Students will maximize transfer credit by following the attached Advisement Plan. Any deviation from the suggested electives outlined in the plans may affect transfer credits and time to B.S. degree completion.
4. Both HCCC and SUNY Poly agree to encourage qualified students to participate by providing information and assistance to prospective transfer students. HCCC will list the agreement in its college catalog and website, and make information available to advisors and students.
5. Both colleges may publicize the articulation in the appropriate college publications, bulletins and college websites.
6. The terms of the articulation will remain in effect until March 2023 or amended by mutual agreement; Advisement Plans will be reviewed annually and appropriate curriculum changes made do not affect the terms of this agreement. This agreement is effective upon signature.

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SIGNATURE PAGE

Herkimer County Community College

SUNY Polytechnic Institute

Cathleen C. McColgin, Ph.D. Date
President

Grace Wang Ph.D. Date
Interim President

Michael Oriolo Date
Provost

Steven M. Schneider Ph.D. Date
Interim Provost

William McDonald Date
Associate Dean of Academic Affairs
Business, Health, Science, and Technology Division

Xinjian Lu, Ph.D. Date
Dean of College of Business Management

Heriker County Community College Business: Small Business Management A.A.S					SUNY Polytechnic Institute Business Administration				
Course #	Course Title	SUNY Gen Ed		Credits Granted	Course #	Equivalent Course Title	Common Core		Credits Accepted
Year One-Fall					Year One-Fall				
BU 111	Business Organization and Management			3	BUS 101	Intro to Business			3
BU 114	Accounting I			3	ACC 201	Intro to Financial Accounting			3
EN 111	College Writing	BCM		3	ENG 101	Basic Communications			3
FS 100	First Year Student Seminar			1	FYS 100	First Year Seminar			3
MA 127	Mathematical Statistics I (Mathematics Selective)	MAT		3	STA 100	Statistical Methods			3
	Science Selective	NSC		3	NSC 001	Science Elective			3
Year One-Spring					Year One-Spring				
BU 115	Accounting II			3	ACC 000	Accounting Elective			3
BU 121	Business Law I			3	BUS 105	Business Law			3
BU 141	Intro Marketing			3	MKT 301	Marketing Management Principles			3
EN 112	College Literature	HUM		3	ENG 110	Intro to Literature			3
IS 111	Keyboarding Essentials			1	CSC 000	CS Elective			3
	Social Science Selective	SOS		3		Arts/Science Elective/ Social Science Elective			3
Year Two-Fall					Year Two-Fall				
BU 142	Marketing Research and New Business Development			3	MKT 000	Marketing Elective			3
BU 232	Principles of Management			3	BUS 000	Business Elective			3
BU 251	Human Resource Management			3	MGT 318	Human Resources Management			3
IS 115	Computer Applications I			3	CSC 311 CFB	Computer Applications I			3
SS 185	Intro Macroeconomics	SOS		3	ECO 112	Macroeconomics			3
	Physical Education Activity			1	Rec 000	Physical Education Activity			1
Year Two-Spring					Year Two-Spring				
BU 238	Introduction to Entrepreneurship			3	ENT 375	Introduction to Entrepreneurship			3
BU 239	Small Bus Mgmt Capstone			3	BUS 000	Business Elective			3
HU 146	Intro Comp Graphics and Design	Arts		3	ART 110	Prin of Two Dimensional Design			3
	Business Electives			6	BUS 000	Business Electives			6
	Physical Education Activity			1	REC 000	Physical Education Activity			1
					Year Three-Fall				
					COM 307	Upper Division Writing			4
					MGT 307	Org. Behavior			4
					FIN 302	Finance Principles			4
						Western Civilization			4
					Year Three-Spring				
					ECO 110	Microeconomics			4
					MAT 112	Mathematics			4
						Behavioral Science Course			4
						Other World Civilizations			4
					Year Four-Fall				
					MGS 411	Management Science			4
					BUS 451	Issues in Business and Society			4
					AMH 001	American History Elective			4
						Elective			4
					Year Four-Spring				
					BUS 485	Management Policy			4
					FLN 001	Foreign Language Elective			4
						Elective			4
						Elective			4
				Total Credits Eligible for Transfer	64				
					Total Transfer Credits Applied to Program				64
					Total Credits Required after Transfer				60
					Total Credits Required for Degree				124