

**ARTICULATION AGREEMENT**  
**between**  
**Herkimer County Community College and SUNY Polytechnic Institute**

This agreement provides graduates of Herkimer County Community College's (HCCC) Associate of Science (A.S.) degree program, with a transfer path to the Bachelor of Science (B.S.) degree at the State University of New York Polytechnic Institute (SUNY Poly). Degree path is as follows: **A.S. degree in Business Administration** to the **B.S. degree in Business Administration**.

**Objectives of the Agreement:**

1. To guarantee admission of transfer students from HCCC who satisfy the criteria described in this agreement.
2. To attract qualified students to HCCC and SUNY Poly.
3. To provide specific information for transfer students who wish to pursue a baccalaureate degree.
4. To encourage academic coordination between HCCC and SUNY Poly.

**Agreement:**

1. SUNY Poly agrees to accept HCCC graduates from the A.S. degree stated above who meet the admissions criteria at their term of transfer for the B.S. degree indicated at SUNY Poly, which is currently a 2.75 GPA.
2. Students who have followed the Advisement Plan attached to this agreement will receive the agreed upon hours of transfer credit towards the hours required for the B.S. degree. Credits remaining to complete the identified B.S. degree will be available in partnership with HCCC and SUNY Poly.
3. Students will maximize transfer credit by following the attached Advisement Plan. Any deviation from the suggested electives outlined in the plans may affect transfer credits and time to B.S. degree completion.
4. Both HCCC and SUNY Poly agree to encourage qualified students to participate by providing information and assistance to prospective transfer students. HCCC will list the agreement in its college catalog and website, and make information available to advisors and students.
5. Both colleges may publicize the articulation in the appropriate college publications, bulletins and college websites.
6. The terms of the articulation will remain in effect until March 2023 or amended by mutual agreement; Advisement Plans will be reviewed annually and appropriate curriculum changes made do not affect the terms of this agreement. This agreement is effective upon signature.

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***SIGNATURE PAGE***

**Herkimer County Community College**

**SUNY Polytechnic Institute**

\_\_\_\_\_  
Cathleen C. McColgin, Ph.D.                      Date  
President

\_\_\_\_\_  
Grace Wang Ph.D.                                      Date  
Interim President

\_\_\_\_\_  
Michael Oriolo    Date  
Provost

\_\_\_\_\_  
Steven M. Schneider Ph.D.                      Date  
Interim Provost

\_\_\_\_\_  
William McDonald                                      Date  
Associate Dean of Academic Affairs  
Business, Health, Science, and Technology Division

\_\_\_\_\_  
Xinjian Lu, Ph.D.                                      Date  
Dean of College of Business Management

Herkimer County Community College Business Administration A.S					SUNY Polytechnic Institute Business Administration				
Course #	Course Title	SUNY Gen Ed		Credits Granted	Course #	Equivalent Course Title	Common Core		Credits Accepted
Year One-Fall					Year One-Fall				
BU 111	Business Organization and Management			3	BUS 101	Intro to Business			3
BU 114	Accounting I			3	ACC 201	Intro to Financial Accounting			3
EN 111	College Writing	BCM		3	ENG 101	Basic Communications			3
FS 100	First Year Student Seminar			1	FYS 100	First Year Seminar			1
IS 111	Keyboarding Essentials			1	CSC 000	CS Elective			1
	Lab Science Selective	NSC		4	NSC 001	Natural Science			4
Year One-Spring					Year One-Spring				
BU 115	Accounting II			3	ACC 000	Accounting Elective			3
BU 141	Intro Marketing			3	MKT 301	Marketing Management Principles			3
EN 112	College Literature	HUM		3	ENG 110	Intro to Literature			3
IS 115	Computer Applications I			3	CSC 311	Computer Applications			3
MA 127	Mathematical Statistics I	MAT		3	STA 100	Statistical Methods			3
	Physical Education Activity			1	REC 000	Physical Education Activity			1
Year Two-Fall					Year Two-Fall				
BU 121	Business Law I			3	BUS 105	Business Law			3
BU 232	Principles of Management			3	BUS 000	Business Elective			3
SS 185	Intro Macroeconomics	SOS		3	ECO 112	Macroeconomics			3
	American History Selective	AMH		3	AMH 001	American History Gen Ed			3
	Science Selective	NSC		3	NSC 001	Natural Science			4
	Physical Education Activity			1	REC 000	Physical Education Activity			1
Year Two-Spring					Year Two-Spring				
BU 215	Cost Accounting			3	ACC 307	Cost Accounting			3
SS 186	Intro Microeconomics	SOS		3	ECO 110	Microeconomics			3
	Arts Selective	Arts		3	ART 001	Art Course			3
	English Selective OR Humanities Selective			3	ENG/ HUM	Elective			3
MA 141	Pre-Calculus Math	MAT		3	MAT 120	Pre-Calculus			3
					Year Three-Fall				
					MAT 112	Elements of Calculus			4
					WCV 001	Western Civ Elective			4
					COM 307	Upper Division Writing			4
					MGT 307	Org. Behavior			4
					Year Three-Spring				
					FIN 302	Financial Management Principles			4
					OCV 001	Other World Civ Elective			4
					MGT 318	Human Resource Management			4
					FLN 001	Foreign Language Elective			4
					Year Four-Fall				
					MGS 411	Management Science			4
					BUS 451	Issues in Business and Society			4
					ECO 110	Microeconomics			4
					FIN 302	Finance Principles			4
					Year Four-Spring				
					BUS 485	Management Policy			4
					ART 001	Art Elective			4
						Elective			4
						Elective			4
				<b>Total Credits Eligible for Transfer</b>	<b>62</b>				
						<b>Total Transfer Credits Applied to Program</b>			<b>60</b>
						<b>Total Credits Required after Transfer</b>			<b>64</b>
						<b>Total Credits Required for Degree</b>			<b>124</b>