

# Appendix A: Transfer Course Equivalencies

Effective dates: *March 15, 2015* through *March 14, 2018*

Semester	Herkimer Community College A.A.S. - Small Business Management			SUNY Canton B.B.A.- Management (1645)		
	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>1</b>	BU 111	Bus Organization & Management	3	BSAD 100	Introduction to Business	3
	IS 115	Computer Applications I	3	CITA 110	Intro to Information Technology	3
	EN 111	English I- College Writing (GER 10)	3	ENGL 101	Expository Writing (GER 10)	3
	MA	Mathematics Elective (GER 1)	3-4		Mathematics Elective (GER 1)	3-4
					Western Civilization (GER 5)	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>2</b>	BU 114	Accounting I	4	ACCT101	Foundations of Financial Accounting	4
	SS 185	Intro Macroeconomics (GER 3)	3	ECON101	Macroeconomics (GER )	3
	BU 141	Intro Marketing	3	BSAD 250	Marketing	3
					American History Elective (GER 4)	3
	EN 112	English II- Intro to Lit (GER 7)	3		Humanities Elective (GER 7)	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>3</b>	BU 121	Business Law I	3	BSAD 201	Business Law I	3
	BU 115	Accounting II	4	ACCT 102	Foundations of Managerial Accounting	3
	SS 186	Intro Microeconomics (GER 3) Social Science Elective	3	ECON 103	Microeconomics (GER 3)	3
	HU 146	Intro Comp Graphics & Design (GER 8)	3		Arts Elective (GER 8)	3
	BU 142	Marketing Research & New Bus Dev.	3		L/L Elective BSAD/ECON/ACCT/SPMTI	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>4</b>	BU 122	Business Law II (Business Elective)	3	BSAD 202	Business Law II	3
	BU 265	Corporate Finance (Business Elective)	3	FSMA210	Introduction to Finance	3
				MATH 141	Statistics	3
					Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3
	BU 238	Intro to Entrepreneurship	3		L/L Business Elective	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>5</b>	BU 232	Principles of Management (L/L course credit only)	3	BSAD 301	Principles of Management	3
	BU 251	Human Resource Management (L/L course credit only)	3	BSAD 310	Human Resource Management	3
				BSAD 355	Management of Technology	3
					U/L Elective fBSAD/ECON/ACCT/MINS/SPMTI	3
				U/L Business Elective	3	
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>6</b>				BSAD 319	Professional Ethics	3
				BSAD 340	Management Communications	3
		Science Elective	3-4		General Elective	3
				ECON 314	Managerial Economics	3
					U/L Business Elective	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>7</b>				BSAD 400	Operations Management	3
				BSAD 449	Strategic Policies & Issues	3
	BU 239	Business Practicum	3		General Elective	3
					U/L General Elective	3
				U/L Elective fBSAD/ECON/ACCT/MINS/SPMTI	3	
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>8</b>				BSAD 450** - or- BSAD 410 -or- electives	Business Internship -OR- Senior Project -OR- f41 U/L Program Electives	12
				BSAD 406	Cumulative Evaluation - BBA in Mgmt	3
	<b>Accepted Transfer Credit Total</b>		<b>62-64</b>	<b>SUNY Program Credit Total</b>		<b>121-122</b>

