

# Appendix A: Transfer Course Equivalencies

Effective dates: *February 1, 2019* through *January 31, 2022*

Herkimer County Community College A.A.S. – Business: Small Business Management				SUNY Canton B.B.A.– Management (1645)		
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>1</b>	FS 100	First Year Student Seminar	1	FYEP 100	First Year Experience	1
	BU 111	Bus Organization & Management	3	BSAD 100	Introduction to Business	3
	IS 115	Computer Applications I	3	CITA 110	Intro to Information Technology	3
	EN 111	College Writing (GER 10)	3	ENGL 101	Composition and the Spoken Word (GER 10)	3
	MA ___	Mathematics Selective (GER 1)	3		Mathematics Elective (GER 1)	3-4
					Western Civilization (GER 5)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>2</b>	BU 114	Accounting I	3	ACCT 101	Foundations of Financial Accounting	4
	SS 185	Intro Macroeconomics (GER 3)	3	ECON 101	Macroeconomics (GER 3)	3
	BU 141	Intro Marketing	3	BSAD 203	Marketing	3
					American History Elective (GER 4)	3
	EN 112	College Literature (GER 7)	3		Humanities Elective (GER 7)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>3</b>	BU 121	Business Law I	3	BSAD 201	Business Law I	3
	BU 115	Accounting II	3	ACCT 102	Foundations of Managerial Accounting	3
	SS 186	Intro Microeconomics (GER 3) (Social Science Selective)	3	ECON 103	Microeconomics (GER 3)	3
	HU 146	Intro Comp Graphics & Design (GER 8)	3		Arts Elective (GER 8)	3
	BU 142	Marketing Research & New Bus Dev.	3		L/L Elective (BSAD/ECON/ACCT/SPMT)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>4</b>	BU 122	Business Law II (Business Elective)	3	BSAD 202	Business Law II	3
	BU 265	Corporate Finance (Business Elective)	3	FSMA 210	Introduction to Finance	3
				MATH 141	Statistics	3
					Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3
	BU 238	Intro to Entrepreneurship	3		L/L Business Elective	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>5</b>	BU 232	Principles of Management (L/L course credit only)	3	BSAD 301	Principles of Management	3
	BU 251	Human Resource Management (L/L course credit only)	3	BSAD 310	Human Resource Management	3
				BSAD 373	International Business Management	3
					U/L Elective (BSAD/ECON/ACCT/MINS)	3
					U/L Business Elective	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>6</b>				BSAD 319	Professional Ethics*	3
				BSAD 340	Management Communications	3
				ECON 314	Managerial Economics	3
		Science Selective	3		General Elective	3
					U/L Business Elective	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>7</b>				BSAD 400	Operations Management	3
				BSAD 449	Strategic Policies & Issues	3
	BU 239	Small Business Mgmt Capstone	3		General Elective	3
					U/L General Elective	3
					U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)	3
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>8</b>				BSAD 450 And/Or BSAD 410 And/Or Electives	Business Internship** (6-12 credits) And/Or Senior Project (3-12 credits) And/Or 4 U/L Program Electives (12 credits)	12
				BSAD 406	Cumulative Evaluation - BBA in Mgmt	3
<b>Accepted Transfer Credit Total</b>			<b>61</b>	<b>SUNY Program Credit Total</b>		<b>122-124</b>

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Transfer credits for Herkimer County Community College program requirements will be accepted as follows, however do not serve to fulfill requirements of SUNY Canton's Management, BBA program:

<u>Herkimer County Community College</u>			<u>SUNY Canton</u>		
Course #	Course Name	Cr	Course #	Course Name	Cr
IS 111	Keyboarding Essentials	1	GELE 299	L/L General Elective	1

### Program Electives

ACCT, BSAD, CITA, ECON, ENGL 270, 301, & 380, FSMA, LEST, GMMD, HSMB, SPMT and MINS.

### Additional Notes

L/L = Lower Level Courses (100/200)

U/L = Upper Level Courses (300/400)

GER = General Education Requirement

\* Fulfills writing intensive requirement.

\*\*3.0 GPA required to enroll in BSAD 450 Business Internship

**Reminder:** Prerequisite to BSAD 450 or BSAD 410 is BSAD 405 (Orientation to Culminating Experience)

NOTE: Management students must meet eight of the ten General Education Requirements.

**STUDENT ELIGIBILITY:** Graduates of Associate of Applied Science – Business: Small Business Management program at Herkimer County Community College must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton **assures acceptance for Herkimer County Community College students who have a cumulative GPA of 3.0 or better**. Students are encouraged to apply during their last semester at Herkimer County Community College.

### Program Contact

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# Appendix A: Transfer Course Equivalencies

## APPROVALS

### *Herkimer County Community College:*

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William McDonald  
Associate Dean of Academic Affairs

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Date

### *SUNY Canton:*

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Dr. Philip Neisser  
Dean, School of Business and Liberal Arts

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Date

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Dr. Charles Fenner  
Curriculum Coordinator, Management

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Date