Transfer Articulation Agreement
between
STATE UNIVERSITY OF NEW YORK
COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL
and
HERKIMER COUNTY COMMUNITY COLLEGE

April 2018

This agreement establishes procedures to promote the easy transition of Fashion Buying and Merchandising Associate in Applied Sciences (AAS) degree graduates from Herkimer County Community College (Herkimer College) to the Bachelor of Business Administration (BBA) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified Herkimer graduates who want to enhance their education and careers by pursuing a bachelor’s degree.

2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.

3. To attract qualified students to Herkimer College and SUNY Cobleskill.

4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

1. Students from Herkimer College, who complete the AAS degree and have the courses outlined in Addendum with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the BBA degree at SUNY Cobleskill with full junior status.

2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry, and prior to May 15 for fall semester entry.

3. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.
**Review and Revision of the Agreement**

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

**Termination**

This agreement shall remain in force from April 2018 until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.

**Effective Date and Signatures**

This agreement will become effective April 2018, upon acceptance of Agreement with appropriate signatures.
## HERKIMER COUNTY COMMUNITY COLLEGE
### BUSINESS: FASHION BUYING AND MERCHANDISING - A.A.S.

TO

### STATE UNIVERSITY OF NEW YORK AT COBLESKILL
### BACHELOR OF BUSINESS ADMINISTRATION - B.B.A.

## ADDENDUM

<table>
<thead>
<tr>
<th>Herkimer Course</th>
<th>Cobleskill Equivalent</th>
</tr>
</thead>
<tbody>
<tr>
<td>BU 111 Business Organization &amp; Management</td>
<td>3 BADM 131 MF - Principles of Business</td>
</tr>
<tr>
<td>BU 112 Business Communications</td>
<td>3 BADM 145 MF- Business Communications</td>
</tr>
<tr>
<td>BU 114 &amp; BU 115 Accounting I and II</td>
<td>3 ACCT 101 &amp; ACCT1XX MF - Financial Accounting and PR - Accounting Elective II</td>
</tr>
<tr>
<td>BU 141 Introduction to Marketing</td>
<td>3 BADM 134 MF - Principles of Marketing</td>
</tr>
<tr>
<td>BU 143 Advertising</td>
<td>3 BADM 137 PR - Professional Selling</td>
</tr>
<tr>
<td>BU 145 Principles for Retailing</td>
<td>3 BADM 135 PR- Retailing</td>
</tr>
<tr>
<td>BU 156 History of Costume</td>
<td>3 BADM 1XX EL- Bus. Elective History of Costume</td>
</tr>
<tr>
<td>BU 157 Textiles</td>
<td>3 BADM 1XX EL- Business Elective Textiles</td>
</tr>
<tr>
<td>BU 205 Retail Buying</td>
<td>3 BADM 2XX PR - Business Elective</td>
</tr>
<tr>
<td>BU 207 or BU 240 Business Elective: Personal Style or Fashion Show Production</td>
<td>3 BADM 2XX EL- Business Elective</td>
</tr>
<tr>
<td>BU 225 Customer Service Management</td>
<td>3 BADM 2XX PR - Business Elective</td>
</tr>
<tr>
<td>BU 257 Fashion Merchandising</td>
<td>3 BADM 2XX PR- Bus. Elective: Fashion Merchandising</td>
</tr>
<tr>
<td>EN 111 College Writing</td>
<td>31 ENGL 101 LAS (GE CM) - Composition 1</td>
</tr>
<tr>
<td>EN 112 College Literature</td>
<td>3* ENGL 121 LAS (GE HU) - Intro, to Literature</td>
</tr>
<tr>
<td>FS 100 First Year Student Seminar</td>
<td>1 FFCS 101 EL - Foundations for College Success</td>
</tr>
<tr>
<td>IS 111 Keyboarding Essentials</td>
<td>1 CITA 1XX EL - Keyboarding Essentials</td>
</tr>
<tr>
<td>EN/HU Arts: Selective to meet SUNY The Arts Gen. Ed.</td>
<td>3* Equivalent course LAS (GE AR)- General Education</td>
</tr>
<tr>
<td>MA 127 Math Selective - Statistics</td>
<td>3* MATH 125 LAS (GE MA) - Statistics</td>
</tr>
<tr>
<td>SC Science Selective - Course that satisfies Science Gen. Ed.</td>
<td>3* Equivalent course LAS (GE SC) - Equivalent Course</td>
</tr>
<tr>
<td>SS 185 SS Gen Ed. Selective - Recommends Intro to Macroeconomics</td>
<td>3* ECON 124 LAS (GE SS) - Macro-Economics</td>
</tr>
<tr>
<td>Liberal Arts Elective-SUNY Gen. Ed. course is highly recommended</td>
<td>3 Equivalent course LAS - Equivalent course</td>
</tr>
<tr>
<td>PE Physical Education Activity</td>
<td>2 Equivalent course EL - Equivalent courses</td>
</tr>
</tbody>
</table>

Credits from the courses above, in the Fashion Buying & Merchandising A.A.S program, will transfer to the BBA in Business Administration in the following categories:

- **Major Field Requirements** .......................................................... 12
- **Professional Requirements** ............................................................ 18
- **Liberal Arts & Sciences Requirements** ........................................... 21
- **General Electives** .......................................................................... 12

**TOTAL CREDITS TRANSFERRED** ............................................................... 63

18 SUNY General Education credits have been satisfied in 6 * different categories.

30 Credits of SUNY General Education requirements must be satisfied in "seven" categories.
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63 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.

59 credits of the following coursework will need to be satisfied:

Major Field Requirements-46 Credits
ACCT 103 Managerial Accounting 3
ACCT 335 Principles of Financial Management 3
BADM 223 Business Law 1 3
BADM 249 Management 3
BADM 305 International Business 3
BADM 320 Ethics and Management 3
BADM 380 Internship Orientation 1
BADM 400 Operations Management 3
BADM 449 Management Policies and Issues 3
BADM 480 Internship & 9
BADM 485 Internship Reporting or 3

12 credits of 300-499 BADM, CAHT, CITA, FSMA CITA 110
Microcomputer Applications 1 or CITA 112 Spreadsheet and
Database Applications 3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON,
FSMA, GOVT, MKHT, or PSYC 6

Liberal Arts & Sciences Requirements -13 Credits

PHED151 Wellness 1
Additional Liberal Arts & Science Electives 6
Upper level (300-499) Liberal Arts & Science courses 6 *

*30 Credits of SUNY General Education requirements must be satisfied in "seven" categories.