OBJECTIVE AND SKILLS

Experienced higher education leader with over 20 years in student affairs, enrollment management, and academic administration, seeking a community college presidency. Committed to the transformative power of education in shaping lives, creating generational impacts, and fostering opportunities. Dedicated to building stronger, more vibrant communities through education, ensuring a better future for both the people and the places they call home. Proven track record in institutional transformation, student success initiatives, and fostering partnerships to expand educational access. Dedicated to driving innovation, increasing enrollment, and promoting a culture of inclusivity and excellence. Looking to leverage leadership expertise to advance the mission and strategic goals of a forward-thinking institution focused on empowering communities through education.

Summary of Skills

- **Higher Education Leadership:** Over 20 years of experience leading student affairs, enrollment management, and academic services in community colleges. Proven ability to drive institutional transformation by fostering institutional and cultural awareness and aligning college operations with strategic goals that promote student success and organizational growth.
- Governance, Policy, and Advocacy: In-depth knowledge of local, state, and federal policies affecting
 community colleges. Successfully collaborated with the NJ Council of County Colleges in 2024 to advocate for
 the restoration of \$20 million in funding to the state legislature, supporting institutional sustainability and
 student achievement. Proven track record of developing policies and governance frameworks that align with
 institutional priorities.
- Strategic Enrollment Management: Expertise in developing and implementing Strategic Enrollment Management Plans that successfully reverse enrollment declines, increase retention, and boost graduation rates. Skilled in integrating fiscal planning with strategic goals to optimize resources and improve operational efficiency.
- **Institutional Transformation and Leadership:** Demonstrated success in reorganizing departments, streamlining processes, and leading innovative initiatives to improve operational efficiency. Strong ability to lead teams through change, driving institutional transformation that enhances student outcomes and maximizes resource utilization.
- **Student Success Initiatives:** Focused on designing and executing comprehensive student success programs, including academic support, first-year experience courses, veteran services, and academic interventions, all of which led to measurable increases in retention and graduation rates.
- **Fiscal Planning and Resource Development:** Extensive experience in budget management, reducing operational costs, and securing millions in grant funding for college readiness, student success, and institutional development. Adept at aligning financial resources with strategic priorities and leading resource development efforts to sustain institutional growth.
- Advocacy, Partnerships, and Collaboration: Strong background in building and maintaining partnerships with local universities, businesses, the legislature, and community organizations. Skilled in developing articulation agreements, fostering collaboration, and creating workforce development programs that benefit both students and the wider community.
- **Communication and Public Relations:** Effective communicator with a proven ability to represent institutions to stakeholders, including media, government agencies, and the community. Experienced in public relations, institutional branding, and conveying institutional success stories to support advocacy and resource development efforts.
- **Student Engagement:** Committed to promoting environments that enhance student engagement and connection. Proven success in developing initiatives that align with institutional goals that foster a sense of belonging for all students.

EDUCATION

Rowan University, Glassboro, N.J.

Doctor of Education - Ed.D. in Higher Education Leadership (2017)
Graduated with Honors - GPA 3.85
Inducted Member of Alpha Epsilon Lambda Graduate and Professional School Student Honor Society

United States Sports Academy, Daphne, A.L.

Masters of Sports Science – Sports Management (2006) Graduated with Honors – GPA 3.86

The College of New Jersey, Ewing, N.J.

Bachelor of Science – Physics (2002) Graduated with Honors – GPA 3.5

American Association of Community Colleges (AACC), Washington, D.C.

Future Presidents Institute (2024) – Completed a leadership program focused on the AACC Competencies for Community College Leaders, covering key areas such as Institutional Awareness, Governance, Student Success, Leadership, Fiscal Planning, and Collaboration to prepare for advanced leadership roles in community colleges.

PROFESSIONAL EXPERIENCE

Bergen Community College D Paramus, N.J.

2022 to present

Bergen Community College is the largest community college in New Jersey, serving over 13,000 students and designated as a Hispanic-Serving Institution (HSI). It offers more than 120 degree and certificate programs, emphasizing affordable, accessible education and workforce development.

Vice President of Student Affairs

2022 to present

Serve as the chief student affairs officer at New Jersey's largest community college, overseeing a diverse portfolio that includes enrollment management, admissions, student life, athletics, financial aid, and more. Responsible for aligning student services with institutional priorities, enhancing the student experience, and fostering collaborative partnerships with internal and external stakeholders. Led initiatives to optimize operational efficiency, streamline processes, and elevate student support services, ensuring compliance with federal regulations and promoting equity and accessibility. Developed innovative programs to support student success, including expanded advising models, enhanced veteran services, and stronger high school and university partnerships, driving enrollment growth and improving retention outcomes.

Significant Accomplishments

- ♦ Addressed Audit Deficiencies: Successfully guided the College in resolving issues from the 2011-2012 audit findings by redeveloping financial aid policies and procedures. Ensured full compliance with federal regulations, resulting in improved audit outcomes.
- Reversed Enrollment Declines: Designed and implemented a Strategic Enrollment Management Plan that reversed a decade-long decline in student enrollment. Enrollment has been up every semester the past 3 years.
- Enhanced Academic Advising: Led a best-practice redesign of advising through a caseload model, fostering stronger advisor-student relationships and improving student retention. Launched the "15 to Finish" campaign, further enhancing retention and graduation rates.

- ♦ **Supported the Optimization of Curriculum:** Led efforts to revise the Essential Learnings Foundations certificate and the AS in Advanced and Continuous Studies, ensuring they align with student needs, promote graduation and completion, and enhance college affordability by maximizing transferable and high-impact coursework.
- Optimized Academic Scheduling: Introduced Ad Astra, a collaborative, student-centered, data-driven academic scheduling software. Redesigned scheduling processes, leading to increased student credit loads and more efficient course scheduling.
- ♦ Secured Critical Funding and Expanded Grant Support: Collaborated with the NJ Council of County Colleges to advocate for the restoration of \$20 million in community college funding in the FY 2025 budget. Testified at Senate and Assembly Budget Committee hearings and engaged legislators, successfully securing vital financial support. Additionally, supported securing and overseeing multi-millions of dollars in grants that enhanced student support services, including Title V, Center for Adult Transition, Community College Opportunity Grant (CCOG), College Readiness Now, Educational Opportunity Fund (EOF), NextGen, USDA grants, and more, ensuring expanded access, retention, and student success initiatives.
- ♦ Expanded Educational Partnerships: Partnered with Ramapo College (the only in-county 4-year public institution) to launch bachelor's degree programs at Bergen's Meadowlands Innovation Center, set to begin in Fall 2025, providing students with seamless transfer pathways. Oversaw the development and expansion of 2+2 and 3+1 agreements, growing Bergen's total partnership network to over 50 institutions. Additionally, collaborated with multiple K-12 school districts to expand early college offerings and drive innovation in financial literacy and college readiness, equipping students with the skills and knowledge needed for postsecondary success.
- Mission, Vision, and Goal Alignment: Established a clear mission and vision for the division, aligning strategic goals with institutional priorities. Designed and implemented a comprehensive assessment framework to track progress and outcomes, fostering continuous improvement across all areas of the division.
- Streamlined Divisional Structure: Reorganized the divisional structure to enhance operational efficiency, improve service delivery, and reduce redundancies. This restructuring resulted in a more effective division while delivering cost savings to the institution.
- Advocated for Community Colleges: Represented Bergen Community College and the community college sector at New Jersey State Senate, Assembly, and Higher Education Committee meetings. Provided testimony that led to increased funding and improved legislation supporting students, workforce development, and institutional sustainability.
- ◆ Led Reaccreditation Efforts: Played a key role in Bergen's reaffirmation of accreditation with MSCHE, serving as the primary author of Standard IV (The Student Experience). Led the editing and review of Standards II, IV, VII, as well as the introduction and compliance document.
- ♦ Served as an MSCHE Peer Reviewer: Contributed to accreditation efforts beyond Bergen by serving as a peer reviewer for the Middle States Commission on Higher Education (MSCHE), ensuring quality and continuous improvement across institutions.

Ocean County College № Toms River, N.J.

2003 to 2022

Ocean County College is a public community college located in Toms River, New Jersey, serving over 8,000 students. It offers a variety of associate degree and certificate programs, with a focus on flexible learning options and workforce development. The college is known for its technological innovations, affordable tuition, and partnerships with four-year universities to facilitate transfer opportunities.

Executive Director of Student Services

2020 to 2022

Oversaw a broad range of student support functions, including counseling, disability services, student conduct, and veteran resources, while ensuring compliance with Title IX and behavioral intervention protocols. Played a pivotal role in maintaining seamless student services during the pandemic by transitioning all support functions to an online platform. Focused on enhancing student retention and success by developing targeted academic intervention programs, improving outcomes for students facing academic challenges. Strengthened services for veterans and

military students by leading initiatives that expanded engagement and support networks, while fostering key partnerships to enhance job placement opportunities. Led cross-functional teams to improve service delivery, assessment processes, and accessibility for all students.

Significant Accomplishments

- Secured a FIPSE grant to establish Ocean County College's Center of Excellence for Veteran Student Support, achieving the highest score among nationwide recipients.
- Increased veteran and military student engagement through programs like the VMRC, Salute Honor Society, and the Student Veterans Association.
- Collaborated with Columbia University to adapt their retention curriculum, implementing it into first-year success classes and veteran orientation.
- Developed and implemented the first college-wide academic intervention program, supporting student success through proactive outreach and case management.
- Created data-driven intervention programming for students under academic sanctions, improving retention through the "Restore Your Score" program.
- Established assessment standards for Student Services based on CAS Professional Standards, ensuring high-quality service delivery.
- Spearheaded the implementation of Ally for Canvas, enhancing digital accessibility and ensuring alternative formats for students with disabilities.
- ♦ Led Ocean County College's COVID-19 response, including student case tracking, support, and return-to-campus protocols.
- Collaborated with Congressman Andy Kim's office to create partnerships with veteran organizations, fostering job placement and career opportunities.
- Supervised a team of five employees, improving communication protocols and training faculty on reporting procedures for student support services.

Director of Admissions Director of Enrollment Management

2018 to 2020 2016 to 2018

Served as a key member of the Student Affairs Leadership Team, reporting to the Vice President of Student Affairs. Focused on advancing strategic enrollment initiatives and collaborating across departments to achieve institutional goals. Worked closely with K-12 leaders and community stakeholders to strengthen partnerships, supporting recruitment efforts and expanding early college programs. Played a central role in enhancing enrollment management processes, streamlining operations to improve student access and efficiency. Fostered strong collaboration between Student Affairs and Academic Affairs to align efforts in recruitment, retention, and student success.

Significant Accomplishments

- Reversed a five-year enrollment decline. Increased senior class matriculation from 26% to 32%.
- ♦ Boosted summer enrollment by 13% in 2020, 4% in 2019, and 10% in 2018.
- Simplified the enrollment process, reducing steps from 12 to five, and then to three.
- Expanded College Pathways program from one school to 15 districts, increasing participation to over 3,000 high school seniors.
- Developed and implemented a Strategic Enrollment Management Plan, improving enrollment practices.
- Established business partnership agreements, enhancing opportunities for internships, job placements, and academic program development.
- Led CRM and communications upgrades to improve outreach to prospective students.
- ♦ Launched the OCC Sailing Center, raising over \$500,000 for program development and space optimization.

Director of Athletics 2012 to 2016 and Assistant Director of Athletics 2007 to 2012

Oversaw 14 intercollegiate sports programs, ensuring NJCAA compliance and managing athletic facilities and academic advising for student-athletes. Expanded the program by introducing Men's Lacrosse and Women's Volleyball, streamlined the eligibility process for first-year athletes, and developed a system to track GPAs and retention, maintaining a program-wide GPA of over 3.0. Led fundraising efforts, raising over \$25,000, and created high school summer leagues to boost recruitment. Collaborated with Academic Affairs to establish a Student-Athlete Learning Community and coordinated service projects, earning multiple Region XIX awards. Increased visibility through social media, web-streaming, and publications, and helped develop the Viking Athletic brand. Co-Directed and hosted the NJCAA DIII Women's Soccer National Championship twice.

Part Time Women's Soccer D Head Coach 2011 to 2014 D Assistant Coach 2003 to 2011

Led recruitment, coaching, and scheduling for the women's soccer team, while managing media and public relations to enhance the program's visibility. Achieved a head coaching record of 64 wins, 9 losses, and 4 ties, with 11 Region XIX Championship appearances, winning six titles (2005, 2008–2011, 2014). Earned six Region XIX Coach of the Year and Garden State Athletic Conference Coaching Staff of the Year awards. Coached 20 All-Americans and numerous All-Region athletes. The team was recognized for academic and athletic excellence, receiving Academic Team of the Year honors and the NSCAA Ethics Award. Raised over \$40,000 through fundraising efforts. Guided the team to four NJCAA National Championship appearances, placing 2nd in 2008, 3rd in 2011, and top 5 in 2010 and 2014, along with the 2014 National Championship Sportsmanship and Region XIX Team Champions of Character awards.

Part Time Adjunct Faculty

2006 to 2022

Taught both online and face-to-face courses, including Contemporary Health, Sports Officiating, Principles of Coaching, Introduction to Public Health, Sports Management, and First Year Experience Seminar. Focused on ensuring student comprehension, retention, and engagement using innovative instructional methods. Developed curriculum and master courses, using Canvas, Cengage/Mindtap, Blackboard, and Pearson LMS platforms to facilitate learning and academic success. Planned, developed, and gained approval for the curriculum for Sports Officiating and Principles of Coaching courses. Additionally, created online master courses for Contemporary Health, Sports Officiating, and Principles of Coaching, ensuring high-quality instruction and positive academic outcomes.

Part Time Academic Advisor

2007 to 2022

Provide comprehensive advising services to new, current and returning students in support of the full-time Advising Staff. Actively participate in the execution of new student orientations and parent orientations.

Other Part Time Ocean County College Experience

- Athletic Site Supervisor 2003 to 2007
- Men's Tennis Coach 2006

- Athletic Intern 2006
- Athletic Department Office Manager 2005

Kean University D Union, N.J.

2019 to 2022

Adjunct Faculty

2019 to 2022

Taught EXSC 5014 – Sport and Fitness Management in the Graduate M.S. in Exercise Science program, using effective instructional methods to support student success. Developed curriculum and utilized Blackboard LMS for course delivery.

Brick Memorial High School □ Brick, N.J.

2003 to 2007

Tenured Advanced Placement & Honors Physics / Chemistry Teacher

Taught AP and honors Physics and Chemistry, developed the AP Physics program, secured College Board accreditation, modernized lab equipment, and supported schoolwide student discipline and classroom observations.

STATEWIDE AND REGIONAL COMMITTEES

Middle States Commission on Higher Education (MSCHE) – Peer Reviewer (2024-present)

Rowan University - Ed.D. CCLI Advisory Council - Rowan College of Education (2019present)

Ready Education Student Success Advisory Council – Chair (2024-present)

NJSAAG - New Jersey Vice President of Student Affairs Affinity Group (2022-present)

- President/Chair (2024-present)
- Vice President/Vice Chair (2023-2024)

NJCCC Holistic Student Supports Committee - New Jersey Council of County Colleges (2024-present)

NJDRAT - New Jersey Directors of Registration, Admissions, and Testing Co-Chair (2019-2020)

National Junior College Athletic Association (NJCAA) DIII Women's Soccer Tournament Committee – Co-Chair / Host (2014-2016)

Garden State Athletic Conference – President (2015-2016), Committee Member: Baseball and Public Relations (2007-2012), Website and Public Relations (2012-2016), Men's and Women's Basketball (2012-2015), Men's and Women's Cross Country (2015-2016)

NJCAA Region XIX – Chair: Standards and Ethics (2015-2016), Women's Soccer (2007-2016), Women's Tennis (2007-2016), Nomination and Balloting (2007-2009) Committee Member: Baseball and Public Relations (2007-2012), Website and Public Relations (2012-2016), Men's and Women's Basketball (2012-2015), Men's and Women's Cross Country (2015-2016)

SELECTED COLLEGE SERVICE

Bergen Community College

- President's Cabinet (2022-present)
- Education and Student Affairs Board Committee (2022-present)
- Management Team Chair (2022-present)
- Faculty Senate (2022-present)
- Faculty Association and Presidential Leadership Committee (2022-present)
- Student Government Association and Presidential Leadership Committee (2022present)

Ocean County College

- Strategic Plan Committee Member (2019-2022)
- CARE Emergency Response Team Member (2010-2022)
- Athletic Hall of Fame Committee Member (2009-present)
- Retention Committee Member (2010-2012)

- Middle States Self Study and Reaccreditation Committee (2022-present)
- Strategic Enrollment Management Committee (2022-present)
- Faculty Sabbatical Committee (2022-present)
- Student Affairs Leadership Team (2022present)
- Clery and ASR Committee (2022-present)
- Behavioral Intervention Team (2022-present)
- Administrative Liaison to the Board of Trustees Constituency Council (2014-2015)
- Strategy Chair for Strategic Plan (2016-2020)
- Alternate Senator for the College Governance Structure (2016-2017)
- One-Stop Implementation Committee Member (2016-2017)

Anthony J. Trump

SELECTED PUBLICATIONS AND PRESENTATIONS

Trump, A. J., & Rowan University. College of Education. (2017). *The value of non-scholarship community college athletics in New Jersey: A student-athlete and administrator perspective.* Glassboro, N.J.: Rowan University.

Trump, A., Tomko, A., & Ad Astra (2024). *Transforming student success through strategic scheduling*, Ad Astra, Overland Park, KS, https://www.aais.com/resources-insights/case-study/bergen-community-college.

Bergen Community College's Online Digital Transformation, Middle States Annual Conference, Philadelphia, PA, December 2024.

Making Pathways Work, Student Success Symposium, Washington, DC, August 2024.

Best Practices in Strategic Course Scheduling for Student Success, NJ Community College Opportunity Summit, Atlantic City, NJ & Ad Astra Northeast Regional Webinar, June 2024.

Organizational Transformation: Leading Bergen CC's Digital Revolution, Ellucian Live, San Antonio, TX, April 2024.

Bergen Community College One-Stop: Innovative Space Utilization Meets Efficient Design, NJAPPA, Galloway, NJ, March 2023, ERAPPA, Virtual Presentation, June 2023.

Managing Enrollment and Student Services Virtually through a Pandemic, NJ Council of County Colleges Presidents Meeting and Student Affairs Vice Presidents Group, Virtual Presentation, June 2020.

Effective, Proactive and Intrusive Approaches to New Student Recruitment, Middle States Annual Conference, Philadelphia, PA, December 2019 and Directors Affinity Group, NJ DRAT, NJ December 2018.

Community College and Transfer, NACAC National College Fair, Atlantic City, NJ, October 2019.

Collaborations and Partnerships with K-12 School Districts, Colloquium. Ocean County College, NJ, January 2019.

COMMUNITY INVOLVEMENT

- Ocean County College Foundation Volunteer
 Actively support the foundation's efforts to raise
 funds for scholarships and institutional
 development, contributing to the advancement of
 education within the community.
- **Beachwood Soccer Club Volunteer Coach**Serve as a volunteer coach, mentoring young athletes and promoting teamwork, sportsmanship, and personal development through youth soccer programs.
- St. Paul Lutheran Church Council President Lead the church council, overseeing church governance, strategic planning, and community outreach initiatives to ensure the congregation's continued growth and success. (2018-2024)
- St. Paul Lutheran Church Stream Team
 Built the current stream setup within the church

- during the pandemic. Participate on the church's Stream Team, ensuring the successful broadcasting of services to connect with remote congregants and extend the church's reach within the community. (2022-present)
- St. Paul Lutheran Church Finance and Stewardship Committee

Serve as a key member of the finance and stewardship committee, managing financial planning and stewardship efforts to support the church's mission and long-term sustainability. (2017-present)

 Rutgers Community Living and Education Project Advisory Board

Promote improved lives and supports for individuals with intellectual and developmental disabilities and their families. (2020–present)

Anthony J. Trump